

# Annual Report 2021

01.01.2021 - 31.12.2021



Qufora A/S Gydevang 30 3450 Allerød Denmark Tel: + 45 88 30 05 92 Mail: info@qufora.com qufora.com

CVR no. 29 41 11 66 Financial year: 01.01.2021 - 31.12.2021

Auditor: inforevision Statsautoriseret Revisionsaktieselskab Buddingevej 312 2860 Søborg Denmark Qufora is a medical device company that works to enable people with chronic bowel disorders to live a more fulfilled life.



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## A message from the CEO

#### Dear reader,

I am happy to share a solid growth result in a challenging year although many factors started coming back to a form of normality after COVID-19. We were challenged with high transportation costs and supply issues from China and still many healthcare professional were limited in seeing their patients with long waiting lists and ongoingly experiencing lack of resources in clinics and hospitals. As with many other companies and healthcare institution we utilised digital channels more, and we managed to launch our newest innovation, MiniGo as planned.

Over the last year, we managed to maximise our launches through clearer positioning in the market and strengthening our communication. We have started several initiatives to get closer to healthcare professionals who prescribe our products, through enhanced co-creation and a more structured dialogue such as advisory boards. We sponsor important clinical research that can help thousand of users and HCPs in their daily lives. Finally, we are well on our way to expanding our European footprint by increasing our market shares in newer markets such as Germany and Italy as well as preparing our entrance in France.

All over Europe we see an increasing elderly population who need high quality aids to reduce bowel dysfunctions that are likely to increase with higher age. In Qufora, we are designing products for people and not for medical conditions, in fact they must create distance to the condition and relate more to a higher purpose in life: human health. In 2021 Qufora revolutionised the bowel management industry, through the development and launch of MiniGo and MiniGo Flex, which aim to help eradicate the taboo around bowel problems. The product has won a prestigious Red Dot Award, and we will continue to implement the new design principles in upcoming product designs.

We look into a new normal, and likely things will never return to the past circumstances. But I feel certain that we in Qufora are ready for change, we are relatively small and a very agile company with bright and ambitious people. We want to lead the industry into a sustainable future.

Lena E. Lachenmeier CEO



### The company

Qufora is a medical device company that works to enable people with chronic bowel disorders to live a more fulfilled life.

Our work is driven by four cornerstones that we believe, in combination, can challenge the industry through patient-centered insights and design-driven innovations.

Progress towards a healthier world for those with bowel disorders begins with a willingness to break the limits of conventional thinking. Qufora's first product revolutionized the category of bowel care by introducing the cone segment and we have set new award-winning design standards for irrigation products. This is a road we will continue to travel.

We have an empathic and vibrant company culture, and everyone at Qufora is striving to challenge the status quo and pioneer the advancement of the bowel irrigation industry to serve a range of new customer segments. The ambition is to become industry leaders by 2025.

At Qufora we take pride in being a passionate and open-minded company that embraces partnerships and co-creation at all levels. We have a dialogue-based approach, and we value our strong and constructive collaborations with users, healthcare professionals – and all partners who inspire us and share our mission.



# Year in headlines A

- In 2021 sales finished at 125,2 MDKK, slightly higher than expected and 20,4% over last year.
- Gross Margins finished at 62,8%, an improvement over 2020.
- Operating profit finished at 17,7 MDKK, which is lower than expected, mainly due to challenging supply conditions.
- EBITDA in 2021 finished at 14,1%.
- Our bowel care business develops well in our key markets.
- We notice a very positive development for the key value drivers: new patient discharge and retention to treatment.
- We outgrow the market and increase our market shares in our key markets, especially driven by the launch of our newest product MiniGo and MiniGo Flex.
- · On this background management finds the 2021 result satisfactory and the positive development is expected to continue in 2022.

In 2021, Qufora was once again awarded Børsen Gazelle, thereby recognised as being amongst the fastest growing and well-performing companies in Denmark. A Gazelle is awarded to companies which have achieved continuous growth in revenue or gross profit for the last four financial years, and which has in total, more than doubled the revenue or the gross profit in the period. 2021 marks the sixth time that Qufora has received this prestigious national Danish Business award.

## Strategy

### Our 2025 strategy entails:

- We optimise the functionality of our solutions through patient-centered insights and design-driven innovation
- Build long lasting **partnerships** with clinicians, with whom we share our mission in a dialogue based approach
- Broader geographical footprint by growing and expanding in Europe
- **Digitalisation** is key to support our customers and employees internationally. We take our responsibility seriously to offer high quality support, education and training.



# Primary activities

Qufora is a medical device company that works to enable people with chronic bowel disorders to live a better life. We're building a center of excellence to find solutions for people with bowel disorders through innovation.

The Group and company's principal activities are in line with previous year development and marketing of medical devices through own distribution network.



### Bowel care

We offer a broad range of solutions for bowel irrigation to overcome chronic constipation and faecal incontinence. Many people can benefit from solutions that are easy and intuitive to use, and that can help them regain their sense of control and self-confidence.



### Continence care

Qufora produces a wide range of easy-to-use and reliable urinary continence products. Designed with improved patient care as our top priority, our range of bags, valves and accessories provide innovative, high-quality solutions for almost any urology care need.

### The impact of bowel problems

Bowel dysfunction can happen to everyone, no matter the age, gender or lifestyle.

It can be frustrating to live with an "invisible" illness that causes a great deal of discomfort and inconvenience, and which can be difficult for family or friends - and even doctors or healthcare providers - to spot.

Bowel problems are still a taboo for most. Therefore, bowel problems are still an undertreated disorder.

### Hygienically

- → Additional effort and costs for hygiene
- → Need for special underwear
- → Precautions regarding clothing choices

### **Psychologically**

- → Feelings of guilt / depression
- → Loss of self-esteem
- → Shame, embarrassment
- → Fear of lack of control and odour

#### **Physically**

- → Limiting physical activity
- → Ceasing exercise
- No weekend walks or cycling

# Bowel problems



### **Professionally**

- → Absence in the workplace
- → Reduced efficiency and flexibility
- → Job loss

#### Mobility

- Planning according to the accessibility of toilets
- Staying home, no travelling or vacation
- → Lack of flexibility in where or how to spend free time

### Sexually

 Avoiding sexual contact & intimacy

#### Social

- → Decreased social interactions
- Isolation
- Lack of acceptance from the outside world
- → Problems in the family

1 NHS England, "Excellence in Continence Care", June 2018 | 2 NICE (National Institute for Health and Care Excellence), "Faecal incontinence in adults: management), June 2007 | 3 Nazarko L, "Constipation: A guide to assessment and treatment", Independent Nurse, June 2017 | 4 Bowel Interest Group, "Cost of Constipation Report", Third edition 2020 | 5 Glickman S, Kamm MA (1996) "Bowel dysfunction in spinal-cord-injury patients", Lancet, 1996;347(9016):1651-3 | 6 Sumner, D. & Collins, B., "The Watford low anterior resection syndrome pathway for pre- and post-stoma reversal patients", Gastrointestinal Nursing; vol. 17 no. 7 September 2019

### Faecal Incontinence



1 in 10 are affected<sup>1</sup>



A largely hidden problem, many patients feel too embarrassed or ashamed to admit their symptoms to family & friends<sup>2</sup>

### **Chronic Constipation**



Worldwide, it is estimated to affect 14% of adults<sup>3</sup>



Almost 77,000 people were admitted to hospital for  $it^4$ 

in the UK between 2018-19

### **Neurogenic Bowel dysfunction**

LARS

95%

Up to 95% of people with spinal cord injury (SCI) report constipation and 75% have experienced episodes of faecal incontinence.<sup>5</sup>



Patients report that bowel dysfunction is the most important problem among a wide variety of other consequences.<sup>5</sup>



25-80%

It is estimated that between 25% - 80% of patients develop one or more symptoms of LARS following sphincter-preserving rectal surgery  $^{5}$ 



40-60%

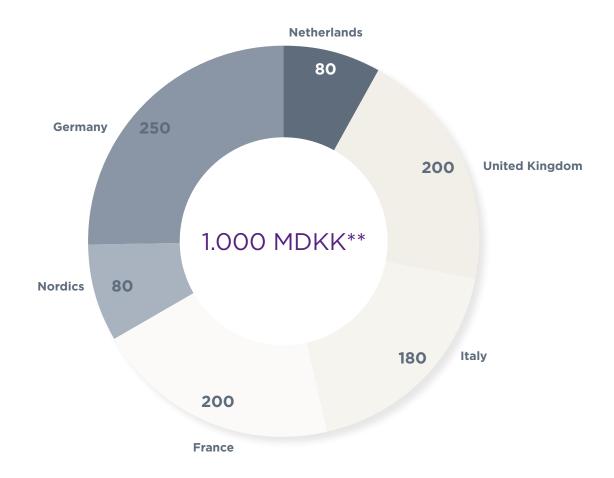
40-60% of patients experience that their bowel function changes significantly following rectal resection, or effects will be short-term<sup>6</sup>

# Market description

### Current market value of transanal irrigation

In 2021 our biggest market, the UK, grew 8,7% with Qufora growing 19,4%\* in the UK. We therefore significantly outgrow the market but more importantly we are developing the market with innovative low volume solutions towards the functional segment.

Our strategy to spread and grow our European footprint is well underway with good growth in all markets, and a plan to enter the French market in 2023.



<sup>\*</sup> Refers to UK PCA data

<sup>\*\*</sup> Internal estimation



# Performance •



### 2021 Highlights

Revenue

Group: 125,2 MDKK + 20,4% growth

A/S: 94,4 MDKK + 24,3% growth **EBITDA** 

Group: 17,7 MDKK + 2,4% growth

A/S: 15,6 MDKK + 92,3% growth ROE

Group: 29,6%

A/S: 35,5%

### **Expected development, including special assumptions and uncertain factors**

First quarter of 2022 ended according to budget. Expectations for the following three quarters and thereby for the entire year are in line with the budget. Disruptions to the global supply chains remains to be a cause of uncertainty. Increasing inflation and interests' rates are also matters of concern to management.

It is management's assessment that well-functioning logistics and quality assurance systems have been established as well as an extensive distribution network ensuring a platform for the launch of new products in existing and new markets.

The result for the year for the parent company and the group is realized in accordance with management's expectations. The result for 2022 for both the parent company and the group is expected to increase with at least 25%

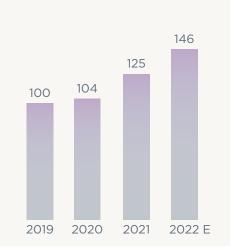


## Highlights - key figures

#### **Turnover**

Turnover was 125,2 MDKK in 2021 mainly driven by bowel care in our key markets. Growing with 20,4%.

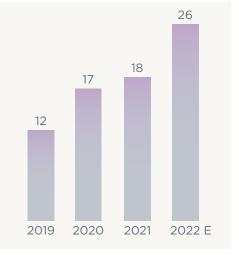
Turnover came in slightly above expectation despite a somewhat lower capacity in hospital clinics due to COVID-19. We expect turnover in 2022 to increase with 17%.



#### **EBITDA**

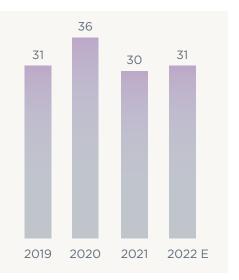
EBITDA amounted to 17,7 MDKK in 2021, equal to 14,1% driven by turnover increase.

EBITDA is expected to increase to 26 MDKK in 2022, equaling 17,8%.



### ROE

ROE ended at 29,6% in 2021 and is expected to stay at the high level in 2022.



### Leading the industry by passion, innovation and collaboration

Qufora is more than a business. Ours is a personal story. Qufora is based on its founders' personal story of bowel dysfunctions; our motivation has been personal from the start.

We believe everyone deserves the right to bowel irrigation solutions that fit seamlessly into their lives – regardless of their situation, or how active they want to be. That is why we focus on developing products that are so easy and intuitive to use, people can regain their sense of control and self-confidence.

#### **Problem-solving**

We believe everyone deserves the right to bowel irrigation solutions that fit seamlessly into their lives – regardless of their situation, or how active they want to be.



#### **Product-designing**

We design functional, simple and aesthetic medical for people with bowel dysfunction aids to live their best and most fulfilled lives. We call it design that matters.



#### **Passion-driven**

Qufora is more than a business, it is a personal story. Living with a spinal cord injury, one of our founders believed that bowel irrigation solutions could be improved.



#### **Partner-oriented**

Everything we do is centred around the experience of users and healthcare professionals. We embrace co-creation and seek to collaborate across all levels, to be inspired to create better solutions.















# Partnerships - together we are better!



### A strong collaboration with both users and healthcare professionals is the key to successful innovations and user retention.

At Qufora, we develop new products based on a strong collaboration with healthcare professionals and users. We use their feedback, to find ways to optimise product design and perform usability tests to understand how the product is perceived, in order to develop a solution that is designed for the everyday life of a user.



By his own admission, Tony was in "a really desperate place" after five years, before he was given hope with starting bowel irrigation.

"I went into hospital to have surgery on my disc. Due to complications during the surgery, I had permanent nerve damage in my spine and lost a lot of my mobility. Although I regained some of my mobility, the long -term effects were a loss of bowel and bladder control. This had severe impact on my day-to-day life. I didn't want to go out, be active or even be at the office.

A pivotal moment for me, was when I was referred the Walton Center where Professor Young identified my problem and initiated bowel irrigation for me. Before this time, the thought of having a normal life, was unimaginable to me.

With mixed feelings, I received my first product from Qufora. At first, it felt strange. However, within days, I had gotten used to how to use the system. I was no longer afraid of it. And it turned my life around. I regained my confidence, started to go out and be a lot more social".

- Tony Currie, Qufora IrriSedo User

#### Read about how we support and collaborate with users and healthcare professionals:

Effective bowel management requires that users keep to their regime over time. This cannot be achieved alone. We work with healthcare professionals to stay on top of the newest knowledge, as well as offering support, online and offline, to both users and healthcare professionals in the ongoing pursuit for effective bowel management.

### MyQufora

Myqufora has been developed in collaboration with healthcare professionals and users. It is a platform that supports both healthcare professionals and users with information, help and advice. We offer guides, help videos, FAQs and tips, as well as chat- and e-mail support.

### Qufora Club

Our Qufora Club is aimed towards healthcare professionals who are interested in the latest research, information and news on the bowel and bowel management.

### **Qufora Direct**

Qufora Direct is an ordering support function. Through Qufora Direct, healthcare professionals can easily order bowel irrigation solutions – we handle prescription requests, delivery directly to the user as well as follow-ups with the user to ensure they have everything they need.

### **Qufora Development Board**

Around the world we involve healthcare professionals who are closest to their patients and function as advocates for the users in developing new and improving products to improve bowel and human health. We aim to transform their knowledge and clinical experience into great innovations and important solutions for patients around the world. The Qufora Development boards meet several times per year and discuss everything from needs, prototypes, evidence and clinical practices.

## **Qufora Advisory Board**

With a group of international doctors, we constantly strive to improve the standard of care for people with bowel dysfunction. In pursue to drive the clinical agenda for bowel management, we engage in relevant evidence discussions, product requirements, patient outcomes and performance measurements.

# Products - design that matters!



Qufora IrriSedo is a product range designed uniquely for every person who could need bowel irrigation, with the purpose of making irrigation as smooth, comfortable and natural as possible.

At Qufora we do not just make medical devices. We design solutions that are intended to fit into the life of its user.

When we design solutions at Qufora, we design for a person, not a function. Like all other devices and objects we surround ourselves with on a day-to-day basis, they do not only solve a certain technical and functional purpose, they are a part of the life of the user. That's why design matters - also for medical devices.

When we design a medical device, we are aware of the many psychological needs that the solution needs to be able to meet. No one wants to be categorized as "sick", so why should the device look like a medical instrument, if it doesn't have to? Why do bowel irrigation solutions have to look like a water-measuring instrument? Why do the colors have to be white and blue? These are the questions we ask ourselves during the design process.

Users within this category of devices may also have a natural concern: "What if something goes wrong?". This both relates to physical harm, but also the despair from incorrect use of the product. What about on a holiday or at work or dinner? That's why it is very important to us that our solutions are as simple an intuitive as possible.

At Qufora we have a passion for, and a focus on the user experience, all the way through the organisation. It is a huge advantage that design is so highly prioritised because it allows us to never do "business as usual", but instead find innovative and user-driven ways to design the optimal products for both users and society.



That's why design matters

- also for medical devices.

Marlene Corydon, Design Manager, Qufora



# Qufora IrriSedo Flow

Qufora® IrriSedo Flow, launched in April 2022, takes the standards of high volume bowel irrigation design to new level.



# Qufora IrriSedo MiniGo

Qufora® IrriSedo MiniGo, launched in April 2021, symbolised a new era in its field of low volume bowel irrigation.



In 2021, Qufora IrriSedo MiniGo was awarded with the Red Dot Award: Product Design 2021.



reddot winner 2021

# Problem-solving •

We offer a broad range of solutions for bowel irrigation to overcome chronic constipation and faecal incontinence.

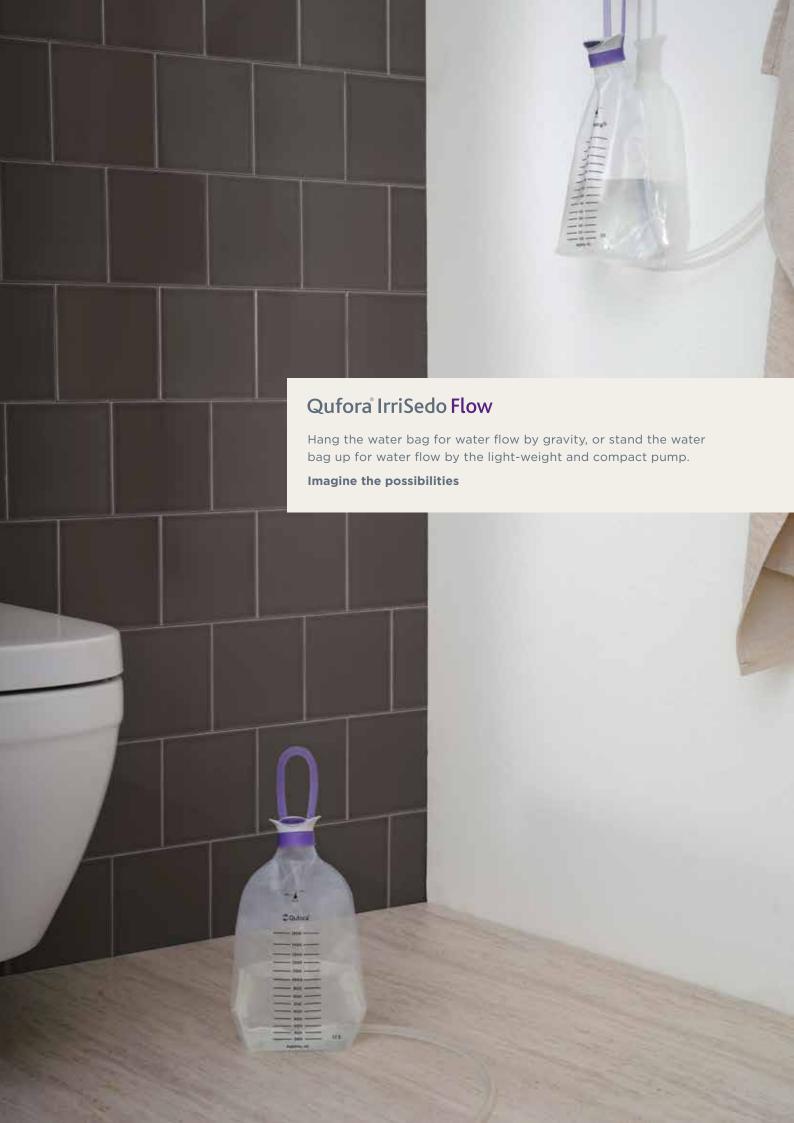
Many people can benefit from solutions that are easy and intuitive to use, and that can help them regain their sense of control and self-confidence. The Qufora range of transanal irrigation products are intended to assist a wide range of patients in the management of chronic constipation, faecal incontinence, neurogenic bowel dysfunction and Low Anterior Resection Syndrome (LARS).











# Passion driven - more than a business!



### Qufora is a personal story, which is why we are driven with a passion.

Niels Balle and seven companions founded Qufora in 2006. With a spinal cord injury and living with bowel problems himself, Niels believed in the power of design to improve products and services that advance healthcare for users and healthcare providers.



In 1977 I had a bicycle injury that left me paralyzed from the waist down. Beyond the obvious consequences of paralysis, I was left with a less obvious, but maybe even more impactful pain - my bowel.

Bowel irrigation helped me regain my confidence, as well as my active lifestyle. However, I was also left with the belief that "this could be done in a better, simpler and more effective way".

We founded Qufora with that purpose: to to find better ways for people in distress to regain their confidence.

No two people are the same. That is also true when it

comes to life with bowel dysfunction. This is why we decided to focus on bowel irrigation. Because there had to be different alternatives to different conditions and different lifestyles.

I am pleased that we, today are at a place where we can meet the needs of different people.



No two people are the same. That is also true when it comes to life with bowel dysfunction.

Niels Balle, Co-Founder, Qufora



# Pursuing sustainability

Our mission is centered around 'human health' and we have a holistic approach where we consider several aspects linked to the health and well being of our customers and end-users: patient journey, products, societal value (healthcare economy), education, quality of life and sustainability and environmental footprint.

Sustainability has multiple layers, and we strive to become an increasingly sustainable company, when opportunities allow. At the product level, we strive to design products with the least environmental impact and ensure guidance for users on how to dispose of waste.

# Design that matters for the environment

With Qufora IrriSedo MiniGo, we have taken the next step in limiting the environmental impact of our products.

PVC and phthalate-free, to lessen our impact on the world around us

Reduced weight of the soft pump and cone over our comparable product, which helps minimise the impact on the environment by more efficient transportation

Re-designed the box to also serve as storage for the products between irrigations, reducing the amount of extra packaging included - which helps reduce the amount of waste

Continuing to reduce resources in production and transportation has been an important part of the design process of Qufora IrriSedo Flow.

With a redesigned approach to arranging the products inside the box, the protection of the products is optimised, while at the same time reducing unused space for more efficiency during transportation.

This has resulted in the following reductions over our comparable cone product:

The flow cone is made with 10% less material

Reduction of plastic in the packaging



# Global goals

The Sustainable Development Goals are the blueprint to achieve a better and more sustainable future for all. They address the global challenges we face, including poverty, inequality, climate change, environmental degradation, peace and justice.



#### Ensure healthy lives and promote well-being for all ages

Our mission is to improve the quality of life for people suffering from bladder and bowel related issues.

We constantly work to improve the standards of good health and care for all and to lower the risk of contamination.

We acknowledge that bladder and bowel related issues are considered a taboo area for many and can lead to social isolation, lack of control, mental challenges and even depression. We embrace both the physical and mental challenges of bowel related issues in a holistic and sustainable way.

We educate and increase openness around bowel related issues to break down taboos within the area. This is to help people suffering from these conditions replace anxiety and embarrassment with knowledge.

#### Reduce inequality within and among countries

We want to ensure all people, despite conditions and challenges, have equal opportunities in daily life and none shall be limited in freedom due to bladder or bowel challenges.

We make space for diversity and for people with special needs or limited physical abilities and we believe that working with colleagues of different cultures, gender, ages and ethnicities is a valuable attribute to an innovative development working environment.





#### **Ensure sustainable consumption and production patterns**

We embrace the circular mindset and we have an ambition to implement clean sustainable materials that will contribute to a more efficient use of materials and resources in our future products, and product upgrades, wherever this is possible without compromising product quality, safety or usability.

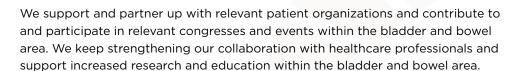
We will reduce the amount of materials and resources used in the development of every new product and service, and we commit to always improve and make new products and manufacturing processes more efficient and sustainable in comparison to what they replace.

We will design every new product with a circular mindset and consider the entire use cycle; Before, during and after use.

We will communicate this in a transparent and honest way to our customers and end-users, so they can handle the product responsibly, including after use and at the end-of-life of the product.

# Strengthen the mess of implementation and revitalize the global partnership for sustainable development

By further strengthening the relationship to our strategic partners and through consistent pressure and encouragement towards a sustainable circular agenda, we will affect and influence them in terms of lowering their CO2 emissions, reducing the amount of materials and resources used, as well as using the 'right' materials in the 'right' way with the suitable and most efficient technologies available.



We establish and develop advisory boards and clinical trials and studies and sponsor relevant PHD studies within the bowel and bladder area. We will invest in knowledge, education and know-how for our employees for them to be able to execute and act on our sustainability ambitions and goals.



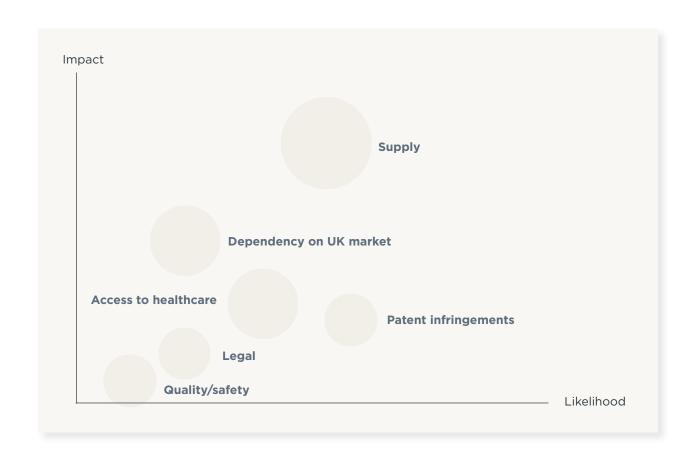
## Risk management

## Examples of risks:

- Disruption of supply chain
- Limited access to nurses and doctors as during Covid pandemic
- Dependency on UK market
- Compliance issues
- Quality problems or safety issues in using products
- Patent infringements

## Risk mitigations:

- Increase stock levels
- Digital solutions for patients and HCP's
- Increase our European footprint
- High-quality QMS processes
- Strong MedTech suppliers and close collaboration
- Strong regulatory expertise



### Knowledge resources

At Qufora we take pride in being a passionate and open-minded company that embraces partnerships and co-creation at all levels. We have a dialogue-based approach, and we value our strong and constructive collaborations with users, healthcare professionals – and all partners who inspire us and share our mission.

### Research and development activities

During 2021 the Group has, as in previous years, been focused on development projects. These activities have influenced both the P&L and Balance Sheet for 2021. We expect these projects to have a positive effect on the results in the coming years.

### Exceptional circumstances

Supply chain is severely disrupted by increased transportation cost and COVID-19 related disturbances. These circumstances are expected to continue during 2022.

### Uncertainties connected with recognition or measurement

It is management's opinion that there are no uncertainties present at calculation and measurement of different accounting items.

#### Events after the balance sheet date

In May 2022 Qufora launched Qufora Irrisedo Flow.

# Key figures

Figures in dkk '000	2021	2020	2019
Profit/loss			
Turnover	126.900	103.961	99.666
Index	122	104	
Operating profit/loss	17.684	17.270	12.345
Index	102	140	
Net financials	-245	-1.784	-182
Profit before Tax	12.797	11.056	7.590
Index	110	146	
Profit for the year	9.741	8.848	5.402
Index	110	164	
Balance sheet			
Total assets	102.709	89.344	78.134
Index	115	115	
Investment in intangible assets	6.064	6.110	23.079
Index	99	26	
Equity	37.574	28.322	20.402
Index	133	139	
Cashflow			
Net cash flow:			
Operating activities	13.943	10.296	-60
Investing activities	-8.218	-6.633	-22.202
Financing activities	2.580	-7.925	12.502
Cash flows for the year	8.305	-4.262	-9.760

# Key figures

Ratios	2021	2020	2019
Profitability			
Return on equity	29,6%	36,3%	30,6%
Solvency	36,6%	31,7%	26,1%
Profit margin	7,7%	8,5%	5,4%
Return on assets	12,7%	17,4%	10,0%
Others			
Number of employees	57	50	48

# Statement and consolidated financial statements

# INDHOLDSFORTEGNELSE

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SELSKABSOPLYSNINGER 1

**COMPANY DETAILS** 

Selskab Company

Qufora A/S Gydevang 28 - 30 3450 Allerød

CVR-nummer 29 41 11 66

Central Business Registration no. 29 41 11 66

Hjemsted: Allerød

Registered in:

Direktion

**Executive Board** 

Lena Ehmsen Lachenmeier

Christian Dorfelt

**Bestyrelse** 

Supervisory Board

Michael Molbech Sorth Formand/chairman

Marianne Larsen

Susan Elizabeth Frost

Bent Holmegaard

# Revision

Company auditors

**info**revision

statsautoriseret revisionsaktieselskab Buddingevej 312 2860 Søborg CVR-nummer 19263096

Central business registration no. 19263096

Vibeke Düring Reyes Jensen, statsautoriseret revisor/State Authorized Public Accountant

I tilfælde af uoverensstemmelser mellem den danske og den engelske tekst, er den danske tekst gældende.

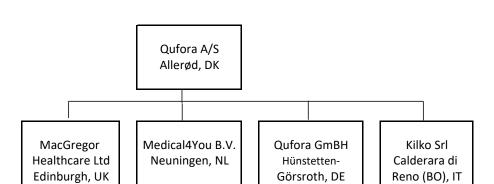
In case of discrepancy between the Danish and the English text the Danish shall prevail.



KONCERNOVERSIGT

100%

Group chart



100%

100%

100%



LEDELSESPÅTEGNING

STATEMENT BY MANAGEMENT ON THE ANNUAL REPORT

Bestyrelsen og direktionen har dags dato behandlet og godkendt årsrapporten for 1. januar - 31. december 2021 for Qufora A/S.

Årsrapporten er aflagt i overensstemmelse med årsregnskabsloven.

Det er vores opfattelse, at koncernregnskabet og årsregnskabet giver et retvisende billede af koncernens og selskabets aktiver, passiver og finansielle stilling pr. 31. december 2021 og resultatet af koncernens og selskabets aktiviteter samt af koncernens pengestrømme for regnskabsåret 1. januar - 31. december 2021.

Ledelsesberetningen indeholder efter vores opfattelse en retvisende redegørelse for de forhold beretningen omhandler.

Årsrapporten indstilles til generalforsamlingens godkendelse.

Allerød, den 4. maj 2022 Allerød, 4th May 2022

I direktionen

**Executive Board** 

Lena Ehmsen Lachenmeier Adm. direktør/CEO

I bestyrelsen
Supervisory Board

Michael Molbech Sorth
Formand/Chairman

Marianne Larsen
Bestyrelsesmedlem/Board member

The Supervisory and Executive Boards have today discussed and approved the annual report for the financial year 1. January - 31. December 2021 of Qufora A/S.

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The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion the consolidated financial statements and the Parent Company's financial statements give a true and fair view of the Group's and the Parent Company's financial position at 31. December 2021 and of the result of the Group and the Parent Company's operations and the Group's cash flow for the financial year 1. January - 31. December 2021.

In our opinion the management's review includes a fair review about the matters the review deals with.

We recommend that the Annual Report be approved at the annual general meeting.

Christian Dorfelt
Direktør/Director

Susan Elizabeth Frost

Bestyrelsesmedlem/Board member

Bent Holmegaard

Bestyrelsesmedlem/Board member

# DEN UAFHÆNGIGE REVISORS PÅTEGNING

INDEPENDENT AUDITOR'S REPORT

# Til kapitalejerne i Qufora A/S

# Konklusion

Vi har revideret koncernregnskabet og årsregnskabet for Qufora A/S for regnskabsåret 1. januar - 31. december 2021, der omfatter anvendt regnskabspraksis, resultatopgørelse, balance, egenkapitalopgørelse og noter, for såvel koncernen som selskabet, samt pengestrømsopgørelse for koncernen.

Koncernregnskabet og årsregnskabet udarbejdes efter årsregnskabsloven.

Det er vores opfattelse, at koncernregnskabet og årsregnskabet giver et retvisende billede af koncernens og selskabets aktiver, passiver og finansielle stilling pr. 31. december 2021 samt af resultatet af koncernens og selskabets aktiviteter og koncernens pengestrømme for regnskabsåret 1. januar - 31. december 2021 i overensstemmelse med årsregnskabsloven.

# **Grundlag for konklusion**

Vi har udført vores revision i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark. Vores ansvar ifølge disse standarder og krav er nærmere beskrevet i revisionspåtegningens afsnit "Revisors ansvar for revisionen af årsregnskabet". Vi er uafhængige af selskabet i overensstemmelse med International Ethics Standards Board for Accountants' internationale retningslinjer for revisorers etiske adfærd (IESBA Code) og de yderligere etiske krav, der er gældende i Danmark, ligesom vi har opfyldt vores øvrige etiske forpligtelser i henhold til disse krav og IESBA Code.

Det er vores opfattelse, at det opnåede revisionsbevis er tilstrækkeligt og egnet som grundlag for vores konklusion.

# To the shareholders of Qufora A/S

# Opinion

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Qufora A/S for the financial year 1. January to 31. December 2021, which comprise the accounting policies applied, the income statement, the balance sheet, statement of changes in equity and notes for both the Group and the Parent Company as well as the cash flow statement for the Group.

The Consolidated Financial Statements and the Parent Company Financial Statements are prepared under the Danish Financial Statements Act.

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the Group's and the Parent Company's financial position at 31. December 2021, and of the results of the Group and Parent Company's operations and the Group's cash flows for the financial year 1. January to 31. December 2021 in accordance with the Danish Financial Statements Act.

# Basis for opinion

We conducted our audit in accordance with international Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Ledelsens ansvar for koncernregnskabet og årsregnskabet

Ledelsen har ansvaret for udarbejdelsen af et koncernregnskab og et årsregnskab, der giver et retvisende billede i overensstemmelse med årsregnskabsloven. Ledelsen har endvidere ansvaret for den interne kontrol, som ledelsen anser for nødvendig for at udarbejde et koncernregnskab og et årsregnskab uden væsentlig fejlinformation, uanset om denne skyldes besvigelser eller fejl.

Ved udarbejdelsen af koncernregnskabet og årsregnskabet er ledelsen ansvarlig for at vurdere koncernens og selskabets evne til at fortsætte driften; at oplyse om forhold vedrørende fortsat drift, hvor dette er relevant; samt at udarbejde koncernregnskabet og årsregnskabet på grundlag af regnskabsprincippet om fortsat drift, medmindre ledelsen enten har til hensigt at likvidere koncernen eller selskabet, indstille driften eller ikke har andet realistisk alternativ end at gøre dette.

# Revisors ansvar for revisionen af koncernregnskabet og årsregnskabet

Vores mål er at opnå høj grad af sikkerhed for, om koncernregnskabet og årsregnskabet som helhed er uden væsentlig fejlinformation, uanset om denne skyldes besvigelser eller fejl, og at afgive en revisionspåtegning med en konklusion. Høj grad af sikkerhed er et højt niveau af sikkerhed, men ikke en garanti for, at en revision, der udføres i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark, altid vil afdække væsentlig fejlinformation, når sådan findes. Fejlinformationer kan opstå som følge af besvigelser eller fejl og kan betragtes som væsentlige, hvis det med rimelighed kan forventes, at de enkeltvis eller samlet har indflydelse på de økonomiske beslutninger, som regnskabsbrugerne træffer på grundlag af koncernregnskabet og årsregnskabet.

Som led i en revision, der udføres i overensstemmelse med internationale standarder om revision og de yderligere krav, der er gældende i Danmark, foretager vi faglige vurderinger og opretholder professionel skepsis under revisionen. Herudover:

# Management's Responsibilities for the Consolidated Financial Statements and the Parent Company Financial Statements

Management is responsible for the preparation of Consolidated Financial Statements and Parent Company Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Consolidated Financial Statements and Parent Company Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Statements and the Parent Company Financial Statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Consolidated Financial Statements and the Parent Company Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements and the Parent Company Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements and Parent Company Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:



# DEN UAFHÆNGIGE REVISORS PÅTEGNING

INDEPENDENT AUDITOR'S REPORT

- \* Identificerer og vurderer vi risikoen for væsentlig fejlinformation i koncernregnskabet og årsregnskabet, uanset om denne skyldes besvigelser eller fejl, udformer og udfører revisionshandlinger som reaktion på disse risici samt opnår revisionsbevis, der er tilstrækkeligt og egnet til at danne grundlag for vores konklusion. Risikoen for ikke at opdage væsentlig fejlinformation forårsaget af besvigelser er højere end ved væsentlig fejlinformation forårsaget af fejl, idet besvigelser kan omfatte sammensværgelser, dokumentfalsk, bevidste udeladelser, vildledning eller tilsidesættelse af intern kontrol.
- \* Opnår vi forståelse af den interne kontrol med relevans for revisionen for at kunne udforme revisionshandlinger, der er passende efter omstændighederne, men ikke for at kunne udtrykke en konklusion om effektiviteten af koncernens og selskabets interne kontrol.
- \* Tager vi stilling til, om den regnskabspraksis, som er anvendt af ledelsen, er passende, samt om de regnskabsmæssige skøn og tilknyttede oplysninger, som ledelsen har udarbejdet, er rimelige.
- \* Konkluderer vi, om ledelsens udarbejdelse af koncernregnskabet og årsregnskabet på grundlag af regnskabsprincippet om fortsat drift er passende, samt om der på grundlag af det opnåede revisionsbevis er væsentlig usikkerhed forbundet med begivenheder eller forhold, der kan skabe betydelig tvivl om koncernens og selskabets evne til at fortsætte driften. Hvis vi konkluderer, at der er en væsentlig usikkerhed, skal vi i vores revisionspåtegning gøre opmærksom på oplysninger herom i koncernregnskabet og årsregnskabet eller, hvis sådanne oplysninger ikke er tilstrækkelige, modificere vores konklusion. Vores konklusioner er baseret på det revisionsbevis, der er opnået frem til datoen for vores revisionspåtegning. Fremtidige begivenheder eller forhold kan dog medføre, at koncernen og selskabet ikke længere kan fortsætte driften.
- \* Tager vi stilling til den samlede præsentation, struktur og indhold af koncernregnskabet og årsregnskabet, herunder noteoplysningerne, samt om koncernregnskabet og årsregnskabet afspejler de underliggende transaktioner og begivenheder på en sådan måde, at der gives et retvisende billede heraf.

- \* Identify and assess the risks of material misstatement of the Consolidated Financial Statements and the Parent Company Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- \* Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- \* Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- \* Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Consolidated Financial Statements and the Parent Company Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements and the Parent Company Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- \* Evaluate the overall presentation, structure and contents of the Consolidated Financial Statements and the Parent Company Financial Statements, including the disclosures, and whether the Consolidated Financial Statements and the Parent Company Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.



\* Opnår vi tilstrækkeligt og egnet revisionsbevis for de finansielle oplysninger for virksomhederne eller forretningsaktiviteterne i koncernen til brug for at udtrykke en konklusion om koncernregnskabet. Vi er ansvarlige for at lede, føre tilsyn med og udføre koncernrevisionen. Vi er eneansvarlige for vores konklusion.

Vi kommunikerer med den øverste ledelse om blandt andet det planlagte omfang og den tidsmæssige placering af revisionen samt betydelige revisionsmæssige observationer, herunder eventuelle betydelige mangler i intern kontrol, som vi identificerer under revisionen. \* Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Udtalelse om ledelsesberetningen

Ledelsen er ansvarlig for ledelsesberetningen.

Vores konklusion om koncernregnskabet og årsregnskabet omfatter ikke ledelsesberetningen, og vi udtrykker ingen form for konklusion med sikkerhed om ledelsesberetningen.

I tilknytning til vores revision af koncernregnskabet og årsregnskabet er det vores ansvar at læse ledelsesberetningen og i den forbindelse overveje, om ledelsesberetningen er væsentlig inkonsistent med koncernregnskabet eller årsregnskabet eller vores viden opnået ved revisionen eller på anden måde synes at indeholde væsentlig fejlinformation.

Vores ansvar er derudover at overveje, om ledelsesberetningen indeholder krævede oplysninger i henhold til årsregnskabsloven.

# Statement on the Management's review

Management is responsible for Management's Review.

Our opinion on the Consolidated Financial Statements and the Parent Company Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated Financial Statements and the Parent Company Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Consolidated Financial Statements or the Parent Company Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

# DEN UAFHÆNGIGE REVISORS PÅTEGNING

INDEPENDENT AUDITOR'S REPORT

Baseret på det udførte arbejde er det vores opfattelse, at ledelsesberetningen er i overensstemmelse med koncernregnskabet og årsregnskabet og er udarbejdet i overensstemmelse med årsregnskabslovens krav. Vi har ikke fundet væsentlig fejlinformation i ledelsesberetningen.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not identify any material misstatement of Management's Review.

Søborg, den 4. maj 2022 Søborg, 4th May 2022

inforevision statsautoriseret revisionsaktieselskab (cvr 19263096)

Vibeke Düring Reyes Jensen statsautoriseret revisor State Authorized Public Accountant mne11673

#### ANVENDT REGNSKABSPRAKSIS

**ACCOUNTING POLICIES** 

Årsrapporten er udarbejdet i overensstemmelse med dansk regnskabslovgivning samt almindeligt anerkendt regnskabspraksis.

Årsrapporten aflægges efter årsregnskabslovens regnskabsklasse C for mellemstore virksomheder.

Anvendt regnskabspraksis er uændret i forhold til sidste år.

# **GENERELT OM INDREGNING OG MÅLING**

Regnskabet er udarbejdet med udgangspunkt i det historiske kostprisprincip.

Indtægterne indregnes i resultatopgørelsen i takt med, at de indtjenes. Herudover indregnes værdireguleringer af finansielle aktiver og forpligtelser, der måles til dagsværdi eller amortiseret kostpris. Endvidere indregnes i resultatopgørelsen alle omkostninger, der er afholdt for at opnå årets indtjening, herunder afskrivninger, nedskrivninger og hensatte forpligtelser samt tilbageførsler som følge af ændrede regnskabsmæssige skøn af beløb, der tidligere har været indregnet i resultatopgørelsen.

Aktiver indregnes i balancen, når det er sandsynligt, at fremtidige økonomiske fordele vil tilflyde selskabet, og aktivets værdi kan måles pålideligt.

Forpligtelser indregnes i balancen, når det er sandsynligt, at fremtidige økonomiske fordele vil fragå selskabet, og forpligtelsens værdi kan måles pålideligt.

Ved første indregning måles aktiver og forpligtelser til kostpris. Efterfølgende måles aktiver og forpligtelser som beskrevet for hver enkelt regnskabspost nedenfor.

The annual report has been prepared in accordance with Danish financial statements legislation as well as generally accepted accounting principles.

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The annual report has been prepared in accordance with the reporting requirements of the Danish Financial Statements Act of class C medium size enterprises.

The accounting policies have not been changed from last year.

#### RECOGNITION AND MEASUREMENT

The financial statements have been prepared based on historical cost.

The income is recognised in the income statement as earned. Further to this, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Furthermore, all costs incurred to earn the profit or loss for year have been recognised in the income statement, including amortisation, depreciation, write-down and provisions as well as reversals as a consequence of changed accounting estimates of amounts previously recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow into the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described below for each financial statement item.

# **ANVENDT REGNSKABSPRAKSIS, fortsat**

ACCOUNTING POLICIES, continued

Visse finansielle aktiver og forpligtelser måles til amortiseret kostpris, hvorved der indregnes en konstant effektiv rente over løbetiden. Amortiseret kostpris opgøres som oprindelig kostpris med fradrag af afdrag og tillæg/fradrag af den akkumulerede afskrivning af forskellen mellem kostprisen og det nominelle beløb. Herved fordeles kurstab og -gevinst over løbetiden.

Ved indregning og måling tages hensyn til forudsigelige tab og risici, der fremkommer, inden årsrapporten aflægges, og som be- eller afkræfter forhold, der eksisterer på balancedagen.

Som målevaluta benyttes danske kroner. Alle andre valutaer anses som fremmed valuta.

# **VALUTAOMREGNING**

Transaktioner i fremmed valuta er i årets løb omregnet til transaktionsdagens kurs. Hvis valutapositioner anses for sikring af fremtidige pengestrømme, indregnes værdireguleringerne direkte på egenkapitalen.

Tilgodehavender og gæld i fremmed valuta er indregnet til balancedagens kurs.

Realiserede og urealiserede valutakursfortjenester og -tab er indregnet i resultatopgørelsen under andre finansielle indtægter og omkostninger.

Certain financial assets and liabilities are measured at amortised cost, by which a constant redemption yield is recognised over the term. Amortised cost is calculated as original cost less instalments and addition/deduction of the accumulated amortisation of the difference between cost and the nominal amount. Thereby, capital and exchange losses or

On recognition and measurement, anticipated losses and risks that appear before presentation of the annual report and which confirm or invalidate affairs or conditions existing at the balance sheet date are considered.

The functional currency is Danish kroner, DKK. All other currencies are considered foreign currencies.

# **FOREIGN CURRENCY TRANSLATION**

gains are allocated over the term.

During the year, transactions in foreign currencies have been translated applying the exchange rate at the transaction date. If currency positions are considered hedge of future cash flows, the value adjustments are recognised directly in equity.

Receivables and debt denominated in foreign currencies have been recognised at the exchange rate of the balance sheet date.

Realised and unrealised exchange gains and losses have been recognised in the income statement under other financial income and expenses.

ACCOUNTING POLICIES, continued

#### **KONCERNREGNSKAB**

Koncernregnskabet omfatter modervirksomheden og de virksomheder (tilknyttede virksomheder), som kontrolleres af modervirksomheden. Modervirksomheden anses for at kontrollere en virksomhed, når den direkte eller indirekte ejer mere end 50% af stemmerettighederne eller på anden måde kan kontrollere eller faktisk kontrollerer de økonomiske og driftsmæssige beslutninger i virksomheden.

Koncernregnskabet er udarbejdet på grundlag af regnskaber for moderselskabet og de tilknyttede virksomheder ved sammenlægning af regnskabsposter af ensartet karakter.

Ved udarbejdelsen af koncernregnskabet er der foretaget eliminering af koncernvirksomhedernes indbyrdes mellemværender, indtægter og omkostninger samt fortjenester og tab ved transaktioner mellem de tilknyttede virksomheder.

Kapitalandele i de tilknyttede virksomheder er udlignet.

De regnskaber, der anvendes til brug for konsolideringen, er aflagt i overensstemmelse med koncernens regnskabspraksis. Udenlandske virksomheders resultat og egenkapital er omregnet til danske kroner. Valutakursreguleringer, der opstår ved omregning af de udenlandske virksomheders egenkapital ved regnskabsårets begyndelse og omregning af årets resultat fra gennemsnitskurs til balancedagens kurs, føres direkte over egenkapitalen.

Ved køb af tilknyttede virksomheder er det forskelsbeløb, som fremkommer ved udligningen så vidt muligt fordelt på de aktiver og passiver i de tilknyttede virksomheder, hvis værdi er højere eller lavere end det beløb, hvortil de er bogført, på det tidspunkt, hvor koncernforholdet blev etableret. Et resterende positivt forskelsbeløb behandles som koncerngoodwill og opføres under immaterielle anlægsaktiver. Et negativt forskelsbeløb, der modsvarer en forventet omkostning eller en ugunstig udvikling, indtægtsføres i resultatopgørelsen i anskaffelsesåret.

#### CONSOLIDATED FINANCIAL STATEMENT

The consolidated financial statements comprise the parent company and the enterprises (group enterprises) controlled by the parent company. The parent company is deemed to be controlling an enterprise when it directly or indirectly controls more than 50 % of the voting rights or is otherwise able to exercise control of more than 50 % of the voting rights or is otherwise able to exercise control or de facto control with respect to the economic and operational decisions in the enterprise.

The consolidated financial statements are prepared on the basis of the financial statements of the parent company and the Group enterprises by the adding together items of a uniform nature.

In the preparation of the consolidated financial statements, all intercompany balances, income and expenses as well as gains and losses arising from transactions between the group enterprises have been eliminated.

Equity investments in the group enterprises have been eliminated.

The financial statements used for the purpose of consolidation have been prepared in accordance with the consolidated accounting policies. The net profit or loss for the year and the equity of foreign enterprises have been expressed in Danish kroner. Foreign currency translation adjustments arising as a result of translation of the equity of the foreign enterprises at the beginning of the financial year and translation of the net profit or loss for the year from the average rate of exchange to the closing rate are charged directly to equity.

Where group enterprises have been acquired, the balance resulting from the elimination has to the extent possible been distributed on the assets and liabilities of the group enterprises whose value is above or below the amount at which they were booked when the group relation was established. Any remaining positive balance is treated as consolidated goodwill and stated under intangible assets. Any negative balance which is equal to an expected cost or an adverse development in the group enterprises is stated under provisions. The amount is recognised as income in the income statement to the extent that the expected cost or adverse development is realised.

# **ANVENDT REGNSKABSPRAKSIS, fortsat**

ACCOUNTING POLICIES, continued

# **RESULTATOPGØRELSEN**

Resultatopgørelsen er artsopdelt.

# Nettoomsætning

Som indtægtskriterium anvendes leveringskriteriet, således at nettoomsætningen omfatter årets leverede omsætning. Nettoomsætningen ved salg af færdigvarer indregnes i resultatopgørelsen, såfremt levering og risikoovergang til køber har fundet sted inden regnskabsårets udgang. Nettoomsætningen måles til dagsværdien ekskl. moms og med fradrag af afgivne rabatter.

# Andre driftsindtægter

Andre driftsindtægter indeholder regnskabsposter af sekundær karakter i forhold til virksomhedens hovedaktivitet, herunder avance ved salg af anlægsaktiver.

#### Eksterne omkostninger

Eksterne omkostninger omfatter omkostninger til råvarer og hjælpematerialer/handelsvarer samt salgs-, lokale-, administrations- og udviklingsomkostninger.

# Personaleomkostninger

Personaleomkostninger omfatter løn og gager, inklusive feriepenge og pensioner samt andre omkostninger til social sikring m.v. til selskabets medarbejdere. I personaleomkostninger er fratrukket modtagne godtgørelser fra offentlige myndigheder.

# Andre driftsomkostninger

Andre driftsomkostninger indeholder regnskabsposter af sekundær karakter i forhold til virksomhovedaktivitet, herunder tab ved salg af anlægsaktiver.

# Indtægter af kapitalandele i tilknyttede virksomheder

Indtægter af kapitalandele i tilknyttede virksomheder omfatter årets modtagne udbytte.

#### INCOME STATEMENT

The income statement has been classified by nature.

# Revenue

As income recognition criterion, the completed contract method is applied so that revenue comprises invoiced revenue for the year. Revenue from the sale of manufactured goods is recognised in the income statement when delivery is made and risk has passed to the buyer before the end of the financial year. Revenue is measured at fair value excl. VAT and less granted goods and customer discounts.

# Other operating income

Other operating income includes financial statement items of a secondary nature in relation to the primary activity of the enterprise, including profit on sale of fixed assets.

# External expenses

External expenses comprise cost of raw materials and consumables/goods for resale as well as selling costs, facility costs, administrative expenses and development costs.

# Staff costs

Staff costs include wages and salaries including holiday pay and pensions and other social security costs etc. To the Company's employees. Staff costs are reduced with payments received from public authorities.

# Other operating expenses

Other operating expenses include financial statement items of a secondary nature in relation to the primary activity of the enterprise, including loss on sale of fixed assets.

# Income from investments in group enterprises

Income from investments in group enterprises comprises the dividends received for the year.

**ACCOUNTING POLICIES, continued** 

# Andre finansielle indtægter og øvrige finansielle omkostninger

Finansielle indtægter og omkostninger omfatter renter, realiserede og urealiserede valutakursfortjenester og -tab, indtægter af kapitalandele i tilknyttede virksomheder samt rentetillæg og rentegodtgørelse under acontoskatteordningen.

# Skat af årets resultat og selskabsskat

Skat af årets resultat udgør 22 % af det regnskabsmæssige resultat korrigeret for ikke indkomstskattepligtige og ikke fradragsberettigede poster.

Skat af årets resultat er sammensat af den forventede skat af årets skattepligtige indkomst reguleret for årets forskydning i udskudt skat. Ændring i udskudt skat som følge af ændring i skattesatser indregnes i resultatopgørelsen.

Selskabsskat vedrørende regnskabsåret, som ikke er afregnet på balancedagen, klassificeres som selskabsskat under enten tilgodehavender eller gældsforpligtelser.

Selskabet er omfattet af acontoskatteordningen. Rentegodtgørelse og rentetillæg er indregnet under finansielle indtægter og omkostninger.

# Other financial income and other financial expenses

Financial income and expenses comprise interest, realised and unrealised exchange gains and losses, income from investments in group enterprises as well as interest surcharge and interest reimbursements under the Danish Tax Prepayment Scheme.

# Tax on profit or loss for the year income taxes

Tax on profit or loss for the year represents 22% of the book profit or loss adjusted for non-taxable and non-deductible items.

Tax on profit or loss for the year consists of the anticipated tax portion of the taxable income for the year adjusted for the changes for the year in deferred tax. Changes in deferred taxes due to adjustments of tax rates is recognised in the income statement.

Corporation tax relating to the financial year which has not been settled at the balance sheet date is to be classified as corporation tax in receivables or liabilities other than provisions.

The Company is subject to the Danish Tax Prepayment Scheme. Interest reimbursement and interest surcharge have been recognised in financial income and expenses.



# **ANVENDT REGNSKABSPRAKSIS, fortsat**

**ACCOUNTING POLICIES, continued** 

#### **BALANCEN**

Balancen er opstillet i kontoform.

# **AKTIVER**

# Immaterielle anlægsaktiver

Immaterielle anlægsaktiver måles til kostpris med fradrag af akkumulerede afskrivninger.

Kostprisen omfatter anskaffelsesprisen samt omkostninger direkte tilknyttet anskaffelsen indtil det tidspunkt, hvor aktivet er klar til at blive taget i brug. For egenudviklede udviklingsprojekter indgår direkte lønninger, eksterne omkostninger og afskrivninger på produktionsudstyr.

For egenudviklede udviklingsprojekter, der er aktiveret efter 1. januar 2016, bindes den regnskabsmæssige værdi af disse projekter på en særskilt reserve for udviklingsomkostninger under egenkapitalen. Der foretages ikke binding af den regnskabsmæssige værdi af udviklingsprojekter overtaget i forbindelse med aktiv- eller aktivitetskøb.

Aktiverne afskrives lineært over deres forventede økonomiske brugstid:

Færdiggjorte udviklingsprojekter	5-10 år
Erhvervede rettigheder	10 år
Goodwill	20 år

Der er ved fastlæggelse af afskrivningsperioderne ikke medtaget restværdi efter endt brug, da de immaterielle aktiver ikke bliver handlet på et aktivt og effektivt marked.

Goodwill afskrives lineært over den vurderede økonomiske levetid, der fastsættes på baggrund af ledelsens erfaringer indenfor de enkelte forretningsområder.

Afskrivningsperioden for strategisk erhvervede virksomheder er fastsat til 20 år, idet ledelsen vurderer, at den erhvervede goodwill bidrager positivt til koncernens langsigtede indtjening.

Fortjeneste/tab ved salg er medtaget i resultatopgørelsen under andre driftsindtægter der indgår i bruttofortjenesten eller andre driftsomkostninger.

#### **BALANCE SHEET**

The balance sheet has been presented in account form.

# **ASSETS**

#### Intangible assets

Intangible assets are measured at cost less accumulate amortisation.

Cost comprises the acquisition price as well as costs directly related to the acquisition until the time when the asset is ready to be put into operation. For own-developed development projects, production costs are also included. Indirect production costs include indirect materials and payroll as well as maintenance of and depreciation of production equipment.

For own-developed development projects, capitalised after 1 January 2016 the carrying amount is transferred from "retained earnings" to "reserve for capitalised development cost" under equity. Carrying amounts which exist as a consequence of purchases of assets or companys are not bound reserves.

Assets are amortised on a straight-line basis over their estimated useful lives:

Completed	5-10 y.
development projects	
Acquired rights	10 y.
Goodwill	20 v.

As the intangible assets are not being traded in an active and effective market, no residual values after end of use are included when determining the depreciation period.

Goodwill is amortized on a straight-line basis over the useful lifetime of the asset, based on Management experience within the various business areas. Useful lifetime for strategically acquired businesses are 20 years, as Management believes that the acquired goodwill provides positively to the Group's longer term earnings.

Profit/loss on sale has been included in the income statement under other operational income (included in the gross profit) or other operating expenses.

# **ANVENDT REGNSKABSPRAKSIS, fortsat**

**ACCOUNTING POLICIES, continued** 

# Materielle anlægsaktiver

Materielle anlægsaktiver måles til kostpris med fradrag af akkumulerede afskrivninger. Afskrivningsgrundlaget er kostpris med fradrag af forventet restværdi efter afsluttet brugstid.

Kostprisen omfatter anskaffelsesprisen samt omkostninger direkte tilknyttet anskaffelsen indtil det tidspunkt hvor aktivet er klar til at blive taget i brug. For egenfremstillede materielle anlægsaktiver indgår endvidere indirekte produktionsomkostninger. Indirekte produktionsomkostninger indeholder indirekte materialer og løn samt vedligeholdelse af og afskrivning på produktionsudstyr, som er anvendt ved fremstillingen af aktiverne.

Kostprisen på et samlet aktiv opdeles i separate bestanddele, der afskrives hver for sig, hvis brugstiden på de enkelte bestanddele er væsentlig forskellig.

Afskrivninger påbegyndes, når aktiverne er klar til ibrugtagning. Aktiverne afskrives lineært baseret på følgende forventninger til brugstid og restværdier:

	Brugstid	Restværdier
Indretning af lejede		
lokaler	3 år	0-20%
Produktionsanlæg og		
maskiner	3-10 år	0-20%
Andre anlæg,		
driftsmateriel og		
inventar	3-5 år	0-10%

Småaktiver med en levetid under et år er omkostningsført i resultatopgørelsen under eksterne omkostninger.

Fortjeneste/tab ved salg er medtaget i resultatopgørelsen under andre driftsindtægter der indgår i bruttofortjenesten eller andre driftsomkostninger.

# Property, plant and equipment

Property, plant and equipment are measured at cost less accumulate amortisation and depreciation. The basis of amortisation and depreciation is cost less estimated residual value after the end of useful life.

Cost comprises the acquisition price as well as costs directly related to the acquisition until the time when the asset is ready to be put into operation. For self-produced property, plant and equipment, indirect production costs are also included. Indirect production costs include indirect materials and payroll as well as maintenance and depreciation of production equipment applied for the production of the assets.

The costprice for an asset is divided into separate components, that are depreciated separately, if the useful life of the individual components is significantly different.

Depreciation is initiated when the assets are ready to be taken into operation. Assets are depreciated on a straight-line basis over their estimated useful lives with following residual values:

	Useful lives	Residual value
Leasehold		
improvements	3 y.	0-20%
Plant and		
machinery	3-10 y.	0-20%
Other fixtures,		
etc.	3-5 y.	0-10%

Minor purchases with useful lives below one year have been recognised as an expense in the income statement in external expenses."

Profit/loss on sale has been included in the income statement under other operational income (included in the gross profit) or other operating expenses.

# Værdiforringelse af immaterielle og materielle anlægsaktiver

Den regnskabsmæssige værdi af immaterielle og materielle anlægsaktiver gennemgås årligt for indikationer på værdiforringelse, ud over det som udtrykkes ved de normale afskrivninger. Hvis dette er tilfældet foretages der nedskrivning af hvert enkelt aktiv henholdsvis gruppe af aktiver til lavere genindvindingsværdi.

Som genindvingsværdi anvendes den højeste værdi af forventet nettosalgspris og kapitalværdi. Kapitalværdi opgøres som nutidsværdien af de forventede nettopengestrømme fra anvendelsen af aktivet eller aktivgruppen.

Årets nedskrivninger indregnes i resultatopgørelsen under afog nedskrivninger af materielle og immaterielle anlægsaktiver.

#### Finansielle anlægsaktiver

Kapitalandele i tilknyttede virksomheder er værdiansat til kostpris. Kostprisen reduceres med modtaget udbytte, som overstiger den akkumulerede indtjening efter overtagelsen.

I tilfælde hvor kostprisen overstiger genindvindingsværdien, nedskrives til denne lavere værdi. Indikationer på nedskrivninger foreligger for eksempel, når udbytteudlodninger overstiger den akkumulerede indtjening siden overtagelsen eller når kostprisen overstiger den regnskabsmæssige indre værdi i de tilknyttede og associerede virksomheder. Som genindvingsværdi anvendes den højeste værdi af forventet nettosalgspris og kapitalværdi. Kapitalværdi opgøres som nutidsværdien af de forventede nettopengestrømme fra besiddelsen af de enkelte kapitalandele. Årets nedskrivning indregnes i resultatopgørelsen under nedskrivning af finansielle aktiver.

# Andre tilgodehavender, der er anlægsaktiver

Andre tilgodehavender indregnet under anlægsaktiver omfatter lejedeposita, som er målt til amortiseret kostpris, hvilket sædvanligvis svarer til nominel værdi. I tilfælde hvor den regnskabsmæssige værdi overstiger genindvindingsværdien, nedskrives til denne lavere værdi. Årets nedskrivning indregnes i resultatopgørelsen under nedskrivning af finansielle aktiver.

# Impairment of intangible assets and property, plant and equipment

The carrying amount of intangible assets and property plant and equipment is reviewed annually for indication of impairment for loss, apart from what is expressed by usual amortisation and depreciation. If this applies, impairment for loss is made of each asset or group of assets, respectively, to lower recoverable amount.

As recoverable amount, the higher of expected net selling price and net present value is applied. The net present value is calculated as the present value of the anticipated cash flows from the use of the asset or the group of assets.

Impairment for loss for the year is recognised in the income statement as amortisation, depreciation and impairment for loss of property, plant and equipment and intangible assets.

# Fixed asset investments

Investments in group enterprises have been measured at cost. Cost is reduced by dividends received which exceeds the accumulate earnings after the acquisition.

In the event, the cost exceeds the recoverable amount, a write-down is made to this lower value. Indications of impairment exists for example when dividends exceeds the accumulated earnings since the acquisition or when the cost exceeds the net asset value of the investments and associated companies. Recoverable amount used is the highest value of the expected net sales price and capital value. Capital value is determined as the present value of the expected net cash flow from the possession of the individual investments. Impairment is recognized in the income statement as impairment of financial assets.

# Other receivables (fixed assets)

Other receivables recognised under fixed assets comprise rental deposits measured at amortised cost, which usually corresponds to nominal amount. In events when the carrying amount exceeds the recoverable amount, impairment for loss is made to such lower value. Impairment for loss for the year is recognised in the income statement as impairment for loss of financial assets.

# **ANVENDT REGNSKABSPRAKSIS, fortsat**

ACCOUNTING POLICIES, continued

# Varebeholdninger

Varebeholdninger måles til kostpris efter FIFO-metoden. I tilfælde, hvor kostprisen overstiger nettorealisationsværdien, nedskrives til denne lavere værdi.

Kostprisen for handelsvarer samt råvarer og hjælpematerialer omfatter købspris med tillæg af hjemtagelsesomkostninger.

Nettorealisationsværdi for varebeholdninger opgøres som salgssum med fradrag af færdiggørelsesomkostninger og omkostninger, der afholdes for at effektuere salget, og fastsættes under hensyntagen til omsættelighed, ukurans og udvikling i forventet salgspris.

# Tilgodehavender

Tilgodehavender måles til amortiseret kostpris, der sædvanligvis svarer til nominel værdi. Værdien reduceres med nedskrivning til imødegåelse af forventede tab efter en individuel vurdering.

# Periodeafgrænsningsposter

Periodeafgrænsningsposter, indregnet under aktiver, omfatter afholdte omkostninger vedrørende efterfølgende regnskabsår.

#### Inventories

Inventories are measured at cost according to the FIFO method. In the event of cost exceeding net realisable value, write-down is made to this lower value.

Cost of goods for resale as well as raw materials and consumables comprises purchase price plus landing costs.

Net realisable value of inventories is calculated as selling price less completion costs and costs incurred to execute sale and determined in consideration of marketability, obsolescence and development in anticipated selling price.

# Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by write-down for bad debt according to an individual assessment.

# **Prepayments**

Prepayments comprise costs incurred relating to subsequent financial years.



# **ANVENDT REGNSKABSPRAKSIS, fortsat**

**ACCOUNTING POLICIES, continued** 

#### **PASSIVER**

# **Egenkapital**

Ledelsens forslag til udbytte for regnskabsåret vises som en særskilt post under egenkapitalen.

#### Hensættelser til udskudt skat

Udskudt skat måles efter den balanceorienterede gældsmetode. Der er hensat til udskudt skat med 22 % af alle midlertidige forskelle mellem regnskabsmæssig og skattemæssig værdi af aktiver og forpligtelser.

Udskudt skat måles endvidere under hensyntagen til henholdvis den planlagte anvendelse af aktivet og afvikling af forpligtelsen. Skatteværdien af fremførselsberettigede skattemæssige underskud indgår i opgørelsen af den udskudte skat, såfremt det er sandsynligt, at underskuddene kan udnyttes.

Udskudte skatteaktiver som ikke forventes udnyttet inden for en kortere årrække, er noteoplyst under eventualaktiver.

# Gæld til kreditinstitutter i øvrigt

Gæld til kreditinstitutter indregnes til låneprovenuet på optagelsestidspunktet. Efterfølgende opgøres gæld til kreditinstitutter til amortiseret kostpris. Kurstab og låneomkostninger fordeles herved over lånets løbetid ved omregning til den effektive rente på optagelsestidspunktet.

# Gældsforpligtelser i øvrigt

Finansielle forpligtelser indregnes ved låneoptagelsen til det modtagne provenu efter fradrag af afholdte låneomkostninger og andre omkostninger direkte foranlediget af lånefremskaffelsen. I de efterfølgende perioder måles de finansielle forpligtelser til amortiseret kostpris svarende til den kapitaliseret værdi ved anvendelse af den effektive rente, så forskellen mellem provenuet og den nominelle værdi indregnes i resultatopgørelsen over låneperioden.

Gældsforpligtelser i øvrigt er målt til amortiseret kostpris svarende til nominel værdi.

#### **EQUITY AND LIABILITIES**

# **Equity**

Management's proposed dividends for the financial year is disclosed as a separate item in equity.

# Provision for deferred tax

Deferred tax is measured according to the liability method. Provision has been made for deferred tax by 22 % on all temporary differences between carrying amount and tax-based value of assets and liabilities.

Deferred tax is also measures with respect of the planned use of the asset and the settlement of the liability. The tax value of the tax losses to be carried forwardare included in the calculation of deferred taxes if it is probable that the losses can be used.

Deferred tax assets which are not expected utilised within a few years have been disclosed in notes under contingent assets.

# Debt to credit institutions

Debt to credit institutions is recognised at proceeds at the time of inception. Subsequently, debt to credit institutions is calculated at amortised cost. Exchange losses and costs on borrowing are allocated over the term of the loan by translation at the interest rate in effect at the time of inception of the loan.

# Other liabilities other than provisions

Financial liabilities are recognized when raising th eloan at the proceeds received after deduction of borrowing costs, direclyt addressed by the loan. In subsequent periods, financial liabilities are measured at amortized cost equal to the capitalized value using the effective interest rate, so the difference between the proceeds and the nominal value is recognized in the income statement over the loan period.

Other liabilities other than provisions have been measured at amortised cost which corresponds to naminal value.



# **ANVENDT REGNSKABSPRAKSIS, fortsat**

ACCOUNTING POLICIES, continued

# **PENGESTRØMSOPGØRELSE**

Pengestrømsopgørelsen viser koncernens pengestrømme for året samt koncernens likvider ved årets udgang.

Likviditetsvirkningen af køb og salg af virksomheder vises separat under pengestrømme fra investeringsaktiviteten. I pengestrømsopgørelsen indregnes pengestrømme vedrørende købte virksomheder fra overtagelses-tidspunktet, og pengestrømme vedrørende solgte virksomheder indregnes frem til overdragelsestidspunktet.

Pengestrømme fra driftsaktivitet er opgjort som årets resultat reguleret for ikke likvide driftsposter betalte finansielle poster, selskabsskatter samt stigning og fald i varebeholdninger, tilgodehavender fra salg og tjenesteydelser, gæld til leverandører af varer og tjenesteydelser, og andre ændringer i driftskapitalen.

Pengestrømme fra investeringsaktivitet omfatter betalinger i forbindelse med køb og salg af anlægsaktiver samt betalinger i forbindelse med køb og salg af virksomheder.

Pengestrømme fra finansieringsaktivitet omfatter betalinger fra optagelse og tilbagebetaling af langfristede gældsforpligtelser samt ind- og udbetalinger til kapitalejere.

Likvider omfatter likvide beholdninger.

I henhold til årsregnskabslovens § 86, stk. 4 har moderselskabet ikke udarbejdet pengestrømsopgørelse.

#### CASH FLOW STATEMENT

The cash flow statement shows the Group's cash flows for the year as well as the Group's cash and cash equivalents at year-end.

Cash flows from acquisitions and divestments are shown separately under cash flows from investing activities. In the cash flow statement, cash flows regarding acquired companies are recognized from the date of acquisition and cash flows from divested companies are recognized until the transfer date.

Cash flows from operating activities have been calculated as profit or loss adjusted for non-cash operating items, financial income and expenses paid, corporation taxes as well as increase and decrease in inventories, trade receivables, trade payables and other changes in assets and liabilities other than provisions deriving from operations.

Cash flows from investing activities comprise payments in connection with acquisition and sale of fixed assets as well as payments in connection with acquisition and divestment of companies.

Cash flows from financing activities comprise payments from inception and repayment of long-term liabilities other than provisions as well as payments made to and received from shareholders.

Cash and cash equivalents comprise cash funds.

In accordance with the Danish Financial Statements Act §86,4 the Parent Company has not prepared cash flow statement.



# **ANVENDT REGNSKABSPRAKSIS, fortsat**

**ACCOUNTING POLICIES, continued** 

HOVED- OG NØGLETALSOVERSIGT FINA

Hoved- og nøgletal er defineret og beregnet i overensstemmelse med Finansforeningens online version af

"Anbefalinger & Nøgletal".

Nøgletallene er beregnet således:

Afkast af investeret kapital =

Resultat af primær drift \* 100

Investeret kapital

Soliditetsgrad =

Egenkapital ultimo \* 100

Samlede aktiver, ultimo

Forrentning af egenkapital =

Årets resultat \* 100

Gennemsnitlig egenkapital

# FINANCIAL HIGHLIGHTS

The ratios have been prepared in accordance with the online version of "Guidelines and ratios" from The Danish Finance Analysts Society.

The ratios have been calculated as follows:

Return on invested capital =

Operating profit \* 100 invested capital

Solvency =

Equity at year-end \* 100

Total assets

Return on equity =

Profit or loss for the year \* 100

Average equity



<sup>\*</sup> Investeret kapital = Driftsmæssige immaterielle og materielle anlægsaktiver samt nettoarbejdskapital.

<sup>\*</sup> Invested capital = Intangible and fixed assets relating to the activities + net working capital.

# KONSOLIDERET RESULTATOPGØRELSE FOR PERIODEN 1. JANUAR - 31. DECEMBER 2021

CONSOLIDATED INCOME STATEMENT 1. JANUARY - 31. DECEMBER 2021

<u>Note</u>	2021	2020
Nettoomsætning Revenue	125.222.009	103.961.403
Vareforbrug Cost of goods sold	-46.558.931	-40.660.698
Andre driftsindtægter	693.261	457.032
Other operating income Eksterne omkostninger External costs	-27.403.657	-18.085.529
BRUTTOFORTJENESTE GROSS PROFIT/LOSS	51.952.681	45.672.208
1 Personaleomkostninger Staff costs	-34.269.010	-28.402.037
INDTJENINGSBIDRAG  PROFIT/LOSS BEFORE DEPRECIATION, INTEREST AND TAX	17.683.672	17.270.171
6,7 Af- og nedskrivninger på materielle og immaterielle anlægsaktiver	-4.641.392	-4.364.136
Amortisation, depreciation and impairment for loss of intangible and tangible fixed asset:  Andre driftsomkostninger  Other operating income	0	-66.036
RESULTAT AF PRIMÆR DRIFT OPERATING PROFIT/LOSS	13.042.279	12.839.999
2 Andre finansielle indtægter Other financial income	1.391.670	1.100.607
3 Øvrige finansielle omkostninger Other financial expenses	-1.636.627	-2.884.644
RESULTAT FØR SKAT PROFIT/LOSS BEFORE TAX	12.797.322	11.055.963
4 Skat af årets resultat  Tax on profit/loss for the year	-3.056.537	-2.207.980
5 ÅRETS RESULTAT  PROFIT/LOSS FOR THE YEAR	9.740.785	8.847.983

# **KONSOLIDERET BALANCE PR. 31. DECEMBER 2021**

CONSOLIDATED BALANCE SHEET AT 31. DECEMBER 2021

**AKTIVER** 

ASSETS

Note	_	31/12 2021	31/12 2020
6	Færdiggjorte udviklingsprojekter	11.268.555	6.476.287
6	Completed development projects Erhvervede rettigheder	3.789.091	2.854.314
6	Acquired rights Goodwill	18.677.382	19.307.668
6	Goodwill Udviklingsprojekter under udførelse Development projects in progress	6.079.289	7.989.159
	IMMATERIELLE ANLÆGSAKTIVER INTANGIBLE ASSETS	39.814.317	36.627.428
7	Indretning af lejede lokaler	269.436	359.525
7	Produktionsanlæg og maskiner	1.508.060	963.598
7	Plant and machinery  Andre anlæg, driftsmateriel og inventar  Other fixtures and fittings, tools and equipment	886.082	530.397
	MATERIELLE ANLÆGSAKTIVER PROPERTY, PLANT AND EQUIPMENT	2.663.579	1.853.520
8	Andre tilgodehavender Other receivables	355.444	307.493
	FINANSIELLE ANLÆGSAKTIVER FIXED ASSET INVESTMENTS	355.444	307.493
	ANLÆGSAKTIVER FIXED ASSETS	42.833.339	38.788.441
	Fremstillede varer og handelsvarer Finished goods and goods for resale	23.986.112	27.745.241
	VAREBEHOLDNINGER INVENTORIES	23.986.112	27.745.241
	Tilgodehavender fra salg og tjenesteydelser	23.306.613	15.858.500
	Andre tilgodehavender Other receivables	697.129	595.368
9	Periodeafgrænsningsposter Prepayments	484.414	1.108.190
	TILGODEHAVENDER RECEIVABLES	24.488.156	17.562.058
	LIKVIDE BEHOLDNINGER CASH	11.401.556	5.248.202
	OMSÆTNINGSAKTIVER CURRENT ASSETS	59.875.823	50.555.501
	AKTIVER I ALT TOTAL ASSETS	102.709.163	89.343.942



# **KONSOLIDERET BALANCE PR. 31. DECEMBER 2021**

CONSOLIDATED BALANCE SHEET AT 31. DECEMBER 2021

# **PASSIVER**

**EQUITY AND LIABILITIES** 

Note	<u>-</u>	31/12 2021	31/12 2020
10	Virksomhedskapital	3.208.400	3.208.400
	Share capital Overført resultat	33.738.068	24.636.039
	Retained earnings Reserve for valutakursreguleringer	-14.542	-164.081
	Reserve for exhange rate		
	Forslag til udbytte for regnskabsåret Proposed dividends for the financial year	641.680	641.680
	EGENKAPITAL EQUITY	37.573.606	28.322.038
4	Hensættelser til udskudt skat	4.122.233	1.679.232
	Provision for deferred tax		
	HENSATTE FORPLIGTELSER PROVISIONS	4.122.233	1.679.232
	Ansvarlig lånekapital Subordinated loan capital	2.750.000	2.750.000
	Gæld til kreditinstitutter  Debt to credit institutions	2.934.076	0
	Anden gæld	26.267.983	26.423.091
	Other payables		
11	LANGFRISTEDE GÆLDSFORPLIGTELSER LONG-TERM LIABILITIES OTHER THAN PROVISIONS	31.952.059	29.173.091
11	Kortfristet del af langfristede gældsforpligtelser	443.020	0
	Current portion of long-term liabilities other than provisions  Kreditinstitutter i øvrigt	3.101.836	5.253.857
	Other credit institutions Leverandører af varer og tjenesteydelser	12.575.587	10.122.276
4	Trade payables Selskabsskat	393.544	646.237
4	Income taxes		
	Anden gæld Other payables	11.879.630	13.358.173
12	Periodeafgrænsningsposter  Deferred income	667.648	789.038
	KORTFRISTEDE GÆLDSFORPLIGTELSER SHORT-TERM LIABILITIES OTHER THAN PROVISIONS	29.061.265	30.169.581
	GÆLDSFORPLIGTELSER LIABILITIES OTHER THAN PROVISIONS	61.013.324	59.342.672
	PASSIVER I ALT	102.709.163	89.343.942
	TOTAL EQUITY AND LIABILITIES		22.0.0.012
13	Nærtstående parter		

Nærtstående parter 13

Related parties

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Assets charged and security

Kontraktlige forpligtelser Contractual obligations 15



# KONSOLIDERET EGENKAPITALOPGØRELSE CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Virksom- hedskapital	Overført resultat	Reserve for valutakurs- reguleringer	Foreslået udbytte	I ALT
-	Share capital	Retained earnings	reserve for exchange rate	Proposed dividends	TOTAL
Egenkapital pr. 1/1 2020 Equity at 1/1 2020	3.208.400	16.429.736	122.538	641.680	20.402.354
Udloddet udbytte Dividends paid	0	0	0	-641.680	-641.680
Valutakursregulering,					
udenlandsk dattervirksomhed Net exchange differences, investments in group enterprises	0	0	-286.619	0	-286.619
Overført via resultatdisponeringen Transferred from distribution of profit/loss	0	8.206.303	0	641.680	8.847.983
Egenkapital pr. 1/1 2021 Equity at 1/1 2021	3.208.400	24.636.039	-164.081	641.680	28.322.038
Tilgang ved virksomhedsovertagelse Acquisition	0	2.924	0	0	2.924
Udloddet udbytte Dividends paid	0	0	0	-641.680	-641.680
Valutakursregulering,					
udenlandsk dattervirksomhed Net exchange differences, investments in group enterprises	0	0	149.540	0	149.540
Overført via resultatdisponeringen Transferred from distribution of profit/loss	0	9.099.105	0	641.680	9.740.785
EGENKAPITAL PR. 31/12 2021 Equity at 31/12 2021	3.208.400	33.738.068	-14.542	641.680	37.573.606

# KONSOLIDERET PENGESTRØMSOPGØRELSE

CONSOLIDATED CASH FLOW STATEMENT

1. JANUAR - 31. DECEMBER 2021

1. JANUARY - 31. DECEMBER 2021

		2021	2020
	Årets resultat	9.740.785	8.847.983
	Af- og nedskr. på materielle og immaterielle anlægsaktiver	4.641.392	4.364.136
16	Amortisation, depreciation and impairment for loss of intangible and tangible fixed asset:  Reguleringer  Adjustments	3.301.494	3.992.017
	Andring i varebeholdninger Change in inventories	3.759.129	-11.259.742
	Ændring i tilgodehavender fra salg og tjenesteydelser Change in trade receivables	-7.448.112	1.918.580
	Ændring i gæld til leverandører af varer og tjenesteydelser  Change in trade payables	2.453.311	4.244.609
	Andre ændringer i driftskapital Change in other working capital items	-1.321.295	485.376
	PENGESTRØMME FRA PRIMÆR DRIFT Cash from operating profit/loss	15.126.704	12.592.958
	Renteindbetalinger og lignende	-1.636.627	-2.884.644
	Financial income  Renteudbetalinger og lignende  Financial expenses	1.391.670	2.011.699
	Betalt/refunderet skat Income tax paid/refund	-938.767	-1.423.599
	PENGESTRØMME FRA DRIFTSAKTIVITET CASH FLOWS FROM OPERATING ACTIVITIES	13.942.980	10.296.414
	Køb af immaterielle anlægsaktiver Acquisition of intangible assets	-6.064.113	-6.109.782
	Køb af materielle anlægsaktiver Acquisition of property, plant and equipment	-2.160.073	-524.765
	Salg af materielle anlægsaktiver Sale of property, plant and equipment	6.273	1.442
	PENGESTRØMME FRA INVESTERINGSAKTIVITET CASH FLOWS FROM INVESTING ACTIVITIES	-8.217.913	-6.633.105
	Betaling af gæld til kreditinstitutter  Payment of debt to credit institutions	0	-7.282.958
	Optagelse af gæld hos kreditinstitutter Inception of debt from credit institutions	3.377.096	0
	Betaling af langfristet gæld i øvrigt  Payment of other long-term liabilities	-155.108	0
	Betalt udbytte Dividends paid	-641.680	-641.680
	PENGESTRØMME FRA FINANSIERINGSAKTIVITET CASH FLOWS FROM FINANCING ACTIVITIES	2.580.308	-7.924.638



# KONSOLIDERET PENGESTRØMSOPGØRELSE, fortsat

CONSOLIDATED CASH FLOW STATEMENT, continued

# 1. JANUAR - 31. DECEMBER 2021

1. JANUARY - 31. DECEMBER 2021

ÅRETS ÆNDRING I LIKVIDER CHANGES FOR THE YEAR IN CASH AND CASH EQUIVALENTS	8.305.375	-4.261.328
Likvider pr. 1/1 2021 Cash and cash equivalents at 1/1 2021	-5.655	4.255.673
LIKVIDER PR. 31/12 2021 CASH AND CASH EQUIVALENTS AT 31/12 2021	8.299.720	-5.655
Likvide beholdninger	11.401.556	5.248.202
Kreditinstitutter i øvrigt (kortfristet) Other credit institutions (short trem)	-3.101.836	-5.253.857
LIKVIDER PR. 31/12 2021 CASH AND CASH EQUIVALENTS AT 31/12 2021	8.299.720	-5.655



KONSOLIDEREDE NOTER
NOSOLIDATED NOTES
27

1	Personaleomkostninger Staff costs	2021	2020
	Gager og lønninger Wages and salaries	29.152.754	24.071.458
	Pensioner Pensions	3.743.489	3.429.249
	Andre omkostninger til social sikring Other social security costs	1.372.767	901.330
	I ALT	34.269.010	28.402.037

Det gennemsnitlige antal heltidsbeskæftigede har i regnskabsåret udgjort 57 mod 50 i sidste regnskabsår.

The average number of full-time employees has represented 57 in this financial year against 50 in the previous financial year.

Det samlede vederlag til direktionen har i regnskabsåret udgjort kr. 2.560.117. Vederlaget for 2020 er ikke oplyst som følge af undtagelsesbestemmelserne i årsregnskabsloven. Bestyrelsen har ikke modtaget vederlag.

The total remuneration to the Executive Board during the financial year amounted to DKK 2,560,117. The remuneration for 2020 has not been disclosed due to the exemption provisions in the Danish Financial Statements Act. The Supervisory Board is not

2	Andre finansielle indtægter Other financial income	2021	2020
	Finansielle indtægter i øvrigt Other financial income	1.391.670	679
	I ALT TOTAL	1.391.670	679
3	Øvrige finansielle omkostninger Other financial expenses	2021	2020
	Finansielle omkostninger i øvrigt Other financial expenses	334.749	2.884.644
	I ALT TOTAL	334.749	2.884.644

# **KONSOLIDEREDE NOTER, fortsat**

NOSOLIDATED NOTES, continued

#### 4 Selskabsskat og udskudt skat

Corporation tax and deferred tax

	Selskabsskat	Udskudt skat	Ifølge resultat- opgørelsen Acc. to the inc.	
	Income taxes	Deferred tax	statement	2020
Skyldig pr. 1/1 2021 Payable at 1/1 2021	646.237	1.679.232		
Betalt/reg. vedr. tidligere år Paid/corr. re. previous years	-715.672	-7.597	-80.135	
Betalt acontoskat  Prepaid tax	-223.095	0		
Skat af årets resultat Tax on profit/loss for the year	686.074	2.450.598	3.136.672	2.207.980
SKYLDIG PR. 31/12 2021 PAYABLE AT 31/12 2021	393.544	4.122.233	3.056.537	2.207.980
			31/12 2021	31/12 2020
Den udskudte skat påhviler følge Deferred tax is incumbent upon the following		gtelser:		
Immaterielle anlægsaktiver			4.607.847	3.810.347
Materielle anlægsaktiver  Tangible assets			-156.694	-161.367
Underskud til fremførsel Unutilised losses			-328.921	-1.969.748
I ALT TOTAL			4.122.233	1.679.232

Udskudte skatteaktiver er målt til nettorealisationsværdien, og er baseret på ledelsens bedste skøn af muligheden for at udnytte underskud til fremførsel indenfor en kortere årrække. Ledelsen har på baggrund af opdaterede budgetter og forecast for de kommende år en positiv forventning til udnyttelsen af skatteaktivet.

Deferred tax assets are measured at net realisable value, and are based on Management's best estimate of the possibility of utilizing losses carried forward within a shorter number of years. Based on updated budgets and forecasts for the coming years, management has a positive expectation of the utilization of the tax asset.

5	Resu	ltatd	lispo	nering
---	------	-------	-------	--------

 Distribution of profit/loos	2021	2020
Forslag til udbytte for regnskabsåret Proposed dividends for the financial year	641.680	641.680
Overført resultat Retained earnings	9.099.105	8.206.303
ÁRETS RESULTAT  PROFIT/LOSS FOR THE YEAR	9.740.785	8.847.983



Anlægs- og afskrivningsoversigt, immaterielle anlægsaktiver
List of fixed assets, amortisation and impairment, intongible assets

REGNSKABSIMÆSSIG VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	AF- OG NEDSKRIVNINGER PR. 31/12 2021 AMORTISATION AND IMPAIRMENT AT 31/12 2021	Arets nedskrivninger Impairment for the year Årets afskrivninger Amortisation for the year	Af- og nedskrivninger pr. 1/1 2021  Amortisation and impairment at 1/1 2021	KOSTPRIS PR. 31/12 2021 COST AT 31/12 2021	Afgang i året Disposals for the year	Tilgang i året. Additions for the year	Kostpris pr. 1/1 2021		
11.268.555	4.932.403	0 1.412.682	3.519.721	16.200.958	0	6.204.950	9.996.008	projects	Færdiggjorte udviklingsprojekter Completed development
3.789.105	3.836.159	834.242	3.001.917	7.625.264	0	1.769.033	5.856.231	Acquired rights	Erhvervede rettigheder
18.195.188	3.572.220	1.112.480	2.459.740	21.767.408	0	0	21.767.408	Goodwill	Goodwill
6.079.289	0	0 0	0	6.079.289	-6.204.950	4.295.080	7.989.159	in progress	Udviklingsprojekter under udførelse
39.332.137	12.340.782	3.359.404	8.981.378	51.672.919	-6.204.950	12.269.063	45.608.806	TOTAL	I ALT
36.627.428	8.981.378	189.081 2.764.680	6.027.617	45.608.806	-2.233.534	8.343.316	39.499.024	31/12 2020	

Koncernens udviklingsprojekter vedrører udviklingen af nye produkter. Projekterne forløber som planlagt, og forventes færdiggjort i løbet af de kommende regnskabsår. The Group's development projects relates to the development of new products. The Projects are progressing as planned and is expected to be completed during the coming financial year.



# KONSOLIDEREDE NOTER, fortsat NOSOLIDATED NOTES, continued

Anlægs- og afskrivningsoversigt, materielle anlægsaktiver List of fixed assets, amortisation and depreciation, property, plant and equipment

FORTJENESTE/TAB VED SALG PROFIT/LOSS ON SALE	selling price, aisposals Regnskabsmæssig værdi, afgang Carrying amount, disposals	Salgspris, afgang	REGNSKABSMÆSSIG VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	AF- OG NEDSKRIVNINGER PR. 31/12 2021  AMORTISATION, DEPRECIATION AND IMPAIRMENT AT 31/12 2021	Af- og nedskrivn., afgang i året Amortisation, depreciation and impairment, disposals for the year	Arrets afskrivninger Arets afskrivninger	Korrektion	Af- og nedskrivninger pr. 1/1 2021  Amortisation densesiation and impoliment at 1/1 2021	KOSTPRIS PR. 31/12 2021 COST AT 31/12 2021	Afgang i året Disposals for the year	Tilgang i året Additions for the veor	Kostpris pr. 1/1 2021 Cost of 1/1 2021		property processes and approximate
0	0	0	269.436	408.863	0	175.487	0	233.376	678.299	0	85.398	592.901	Leasehold improve- ments	Indretning af lejede lokaler
0	-6.273	6.273	1.508.060	6.216.847	-2.933	825.559	61.787	5.332.435	7.724.908	-9.206	1.438.081	6.296.033	Plant and machinery	Produktions- anlæg og maskiner
0	0	0	886.082	1.183.740	0	280.943	-34	902.831	2.069.822	0	636.594	1.433.228	Other fixtures, etc.	Andre anlæg, driftsmateriel og inventar
0	-6.273	6.273	2.663.579	7.809.450	-2.933	1.281.988	61.753	6.468.642	10.473.029	-9.206	2.160.073	8.322.163	TOTAL	IALT
-66.036	-67.478	1.442	1.853.520	6.468.642	-1.290.734	1.410.375	-34.648	6.383.650	8.322.163	-1.358.212	524.765	9.155.611	31/12 2020	

**info**revision **ॐ** 

NOSOLIDATED NOTES, continued

8 Anlægsoversigt, finansielle anlægsaktiver List of fixed assets, amortisation and depreciation, fixed asset investments

		Andre tilgodehavender	l alt	
		Other receivables	Total	31/12 2020
	Kostpris pr. 1/1 2021 Cost 1/1 2021	307.493	307.493	307.493
	KOSTPRIS PR. 31/12 2021 COST AT 31/12 2021	307.493	307.493	307.493
	REGNSKABSMÆSSIG VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	307.493	307.493	307.493
9	Periodeafgrænsningsposter (tilgodehavender) Prepayments		31/12 2021	31/12 2020
	Leasing  Leasing		317.784	327.266
	Forsikringer og kontingenter Insurance, subscription fees, etc.		79.607	95.683
	Øvrige periodiserede omkostninger  Other prepayments		87.023	685.241
	I ALT Total		484.414	1.108.190

# 10 Virksomhedskapital Share capital

Virksomhedskapitalen består af 3.208.400 stk. aktier á

kr. 1. Kapitalen er ikke opdelt i klasser.

The share capital consists of 3,208,400 certificates of DKK 1. The shares have not been divided into classes.



# KONSOLIDEREDE NOTER, fortsat

NOSOLIDATED NOTES, continued

# 11 Langfristede gældsforpligtelser Long-term liabilities other than provisions

	Long-term liabilities other than provisions	-	
	Gældsforpligtelser i alt:	31/12 2021	31/12 2020
	Total debt:		
	Ansvarlig lånekapital	2.750.000	2.750.000
	Subordinated loan capital	2 224 275	
	Kreditinstitutter Credit institutions	2.934.076	0
	Anden gæld	26.267.983	26.423.091
	Other payables		20.423.031
	, ,		
	I ALT	_ 31.952.059	29.173.091
	TOTAL		
	Gæld, der forfalder efter 5 år:  Debt outstanding after 5 years:		
	Debt outstanding after 5 years.		
	Ansvarlig lånekapital	2.750.000	2.750.000
	Subordinated loan capital	,, 50.1000	
	Anden gæld	26.267.983	26.423.091
	Other payables		
	LAIT	20.047.002	20 172 001
	I ALT TOTAL	29.017.983	29.173.091
	TOTAL		
12	Periodeafgrænsningsposter		
	(gældsforpligtelser)	31/12 2021	31/12 2020
	Deferred income	<u> </u>	
	Sale and lease back avance	667.648	789.038
	Sale and lease back porfit		
	IALT	667.648	789.038
	TOTAL		

# **KONSOLIDEREDE NOTER, fortsat**

NOSOLIDATED NOTES, continued

# Nærtstående parter Related parties

Koncernen har ingen nærtstående parter med bestemmende indflydelse.

Der er ikke sket oplysning af transaktioner med nærtstående parter, da alle transaktioner er gennemført på markedsmæssige vilkår.

# 14 Pantsætninger og sikkerhedsstillelser Assets charged and security

Virksomhedspant, nom. t.kr. 12.500, i koncernens varelager, debitorer og driftsmateriel med en bogført værdi på t.kr. 43.757 er deponeret til sikkerhed for engagement med kreditinstitut. Virksomhedspantet er endvidere underpantsat til sikkerhed for koncernens lån, t.kr. 25.000, indregnet under anden gæld.

Virksomhedspant, på yderligere nom. t.kr. 12.500, i koncernens varelager, debitorer og driftsmateriel er deponeret til sikkerhed for koncernens lån, t.kr. 25.000, indregnet under anden gæld.

# 15 Kontraktlige forpligtelser Contractual obligations

Koncernen har indgået leasingkontrakter om leasing af driftsmidler. Leasingaftalerne har forskellige opsigelsesperioder. Den samlede leasingforpligtelse udgør ca. t.kr. 2.314.

Koncernen har indgået huslejekontrakter med forskellige opsigelsesvarsler. Den samlede huslejeforpligtelse udgør ca. t.kr. 808. The group has no related parties with a controlling influence.

No diclosures of transactions with related parties as all trancations has been carried out on arms lenght basis.

Company pledge, nom. th.DKK 12,500, in the groups's inventory, debtors and equipment with a carrying amount of th.DKK 43.757 has been deposited as security for account with credit institution. The company pledge is also under-pledged as security for the group's loan, th.DKK 25,000 recognized under other payables.

Company pledge, of an additional nom. th.DKK 12,500, in the group's inventory, debtors and equipment has been deposited as security for the group's loan, th.DKK 25,000, recognized under other payables.

The group has entered into lease contracts for lease of equipment. The lease is interminable on differencet periods. The total lease commitment represents approx. th.DKK 2,314.

The Group has entered into rent contracts. The contracts have 6 months notice period. The total rent commitment represents approx. th.DKK 808.

16	Reguleringer		
	Corrections	31/12 2021	31/12 2020
	Andre finansielle indtægter Other financial income	-1.391.670	-1.100.607
	Øvrige finansielle omkostninger Other financial expenses	1.636.627	2.884.644
	Skat af årets skattepligtige indkomst Tax on profit/loss for the year	605.939	2.069.836
	Regulering af udskudt skat Adjustment deferred tax	2.450.598	138.144
	I ALT Total	3.301.494	3.992.017



# MODERSELSKABETS RESULTATOPGØRELSE

1. JANUAR - 31. DECEMBER 2021

PARENT COMPANY'S INCOME STATEMENT

1. JANUARY - 31. DECEMBER 2021

Note		2021	2020
	Nettoomsætning Revenue	94.382.837	75.913.099
	Vareforbrug Cost of goods sold	-39.276.827	-37.811.482
	Eksterne omkostninger External costs	-21.504.574	-14.254.428
	BRUTTOFORTJENESTE GROSS PROFIT/LOSS	33.601.436	23.847.189
1	Personaleomkostninger Staff costs	-17.963.125	-15.713.168
	INDTJENINGSBIDRAG PROFIT/LOSS BEFORE DEPRECIATION, INTEREST AND TAX	15.638.311	8.134.021
4,5	Af- og nedskrivninger af materielle og immaterielle anlægsaktiver  Amortisation, depreciation and impairment for loss of intangible and tangible fixed asset:	-3.071.650	-3.010.936
5	Andre driftsomkostninger  Other operating income	0	-66.036
	RESULTAT AF PRIMÆR DRIFT OPERATING PROFIT/LOSS	12.566.661	5.057.049
	Indtægter af kapitalandele i tilknyttede virksomheder Income from investments in group enterprises	1.301.878	2.780.611
2	Andre finansielle indtægter  Other financial income	89.374	0
	Øvrige finansielle omkostninger Other financial expenses	-317.265	-2.880.417
	RESULTAT FØR SKAT PROFIT/LOSS BEFORE TAX	13.640.648	4.957.243
3	Skat af årets resultat Tax on profit/loss for the year	-2.443.001	-168.893
4	ÄRETS RESULTAT PROFIT/LOSS FOR THE YEAR	11.197.647	4.788.350



# MODERSELSKABETS BALANCE PR. 31. DECEMBER 2021 PARENT COMPANY'S BALANCE SHEET AT 31. DECEMBER 2021

AKTIVER I ALT

TOTAL ASSETS

35

PARENT	COMPANY'S BALANCE SHEET AT 31. DECEMBER 2021		
AKTI\ ASSETS	/ER		
Note	_	31/12 2021	31/12 2020
4	Færdiggjorte udviklingsprojekter	11.268.555	6.476.287
4	Completed development projects Erhvervede rettigheder	3.596.917	2.854.314
4	Acquired rights Udviklingsprojekter under udførelse Development projects in progress	6.079.289	7.989.159
	IMMATERIELLE ANLÆGSAKTIVER INTANGIBLE ASSETS	20.944.761	17.319.760
5,12	Indretning af lejede lokaler	269.436	359.525
5,12	Leasehold improvements Produktionsanlæg og maskiner	868.056	406.616
5,12	Plant and machinery Andre anlæg, driftsmateriel og inventar Other fixtures and fittings, tools and equipment	809.226	530.397
	MATERIELLE ANLÆGSAKTIVER PROPERTY, PLANT AND EQUIPMENT	1.946.718	1.296.538
6	Kapitalandele i tilknyttede virksomheder	23.487.708	22.539.476
6	Investments in group enterprises Andre tilgodehavender Other receivables	307.493	307.493
	FINANSIELLE ANLÆGSAKTIVER FIXED ASSET INVESTMENTS	23.795.201	22.846.969
	ANLÆGSAKTIVER FIXED ASSETS	46.686.680	41.463.267
	Fremstillede varer og handelsvarer Finished goods and goods for resale	17.306.917	20.926.234
12	VAREBEHOLDNINGER INVENTORIES	17.306.917	20.926.234
12	Tilgodehavender fra salg og tjenesteydelser	3.558.242	4.679.229
	Trade receivables Tilgodehavender hos tilknyttede virksomheder	17.146.770	9.366.131
	Receivables from group enterprises Andre tilgodehavender	394.270	585.637
7	Other receivables Periodeafgrænsningsposter Prepayments	415.024	1.108.190
	TILGODEHAVENDER RECEIVABLES	21.514.306	15.739.187
	LIKVIDE BEHOLDNINGER CASH	5.536.098	365.164
	OMSÆTNINGSAKTIVER CURRENT ASSETS	44.357.321	37.030.585



78.493.852

91.044.001

# **MODERSELSKABETS BALANCE PR. 31. DECEMBER 2021**

PARENT COMPANY'S BALANCE SHEET AT 31. DECEMBER 2021

## **PASSIVER**

**EQUITY AND LIABILITIES** 

Note	_	31/12 2021	31/12 2020
	Virksomhedskapital Share capital	3.208.400	3.208.400
	Reserve for udviklingsomkostninger Reserve for development expenditure	13.531.337	11.283.067
	Overført resultat Retained earnings	19.405.193	11.097.496
	Forslag til udbytte for regnskabsåret Proposed dividends for the financial year	641.680	641.680
	EGENKAPITAL EQUITY	36.786.610	26.230.643
3	Hensættelser til udskudt skat Provision for deferred tax	4.122.233	1.679.232
	HENSATTE FORPLIGTELSER PROVISIONS	4.122.233	1.679.232
9	Ansvarlig lånekapital Subordinated loan capital	2.750.000	2.750.000
9	Anden gæld Other payables	26.267.983	26.423.091
	LANGFRISTEDE GÆLDSFORPLIGTELSER LONG-TERM LIABILITIES OTHER THAN PROVISIONS	29.017.983	29.173.091
	Kreditinstitutter i øvrigt Other credit institutions	3.101.836	5.253.857
	Leverandører af varer og tjenesteydelser Trade payables	11.678.388	10.080.853
	Gæld til tilknyttede virksomheder Payables to group enterprises	53.877	0
	Anden gæld Other payables	5.615.426	5.287.138
10	Periodeafgrænsningsposter  Deferred income	667.648	789.038
	KORTFRISTEDE GÆLDSFORPLIGTELSER SHORT-TERM LIABILITIES OTHER THAN PROVISIONS	21.117.175	21.410.886
	GÆLDSFORPLIGTELSER LIABILITIES OTHER THAN PROVISIONS	50.135.158	50.583.977
	PASSIVER I ALT TOTAL EQUITY AND LIABILITIES	91.044.001	78.493.852

Nærtstående parter 11 Related parties

Pantsætninger og sikkerhedsstillelser 12 Assets charged and security

Kontraktlige forpligtelser 13 Contractual obligations



## MODERSELSKABETS EGENKAPITALOPGØRELSE

PARENT COMPANY'S STATEMENT OF CHANGES IN EQUITY

	Virksom- hedskapital	Reserve for udviklings- omkostninger Reserve for	Overført resultat	Foreslået udbytte	I ALT
	Share	development	Retained	Proposed	
	capital	expenditure	earnings	dividends	TOTAL
Egenkapital pr. 1/1 2020 Equity at 1/1 2020	3.208.400	7.573.625	10.660.268	641.680	22.083.973
Overført til reserve	0	3.709.442	-3.709.442	-641.680	-641.680
for udviklingsomkostninger					
Transferred to reserve for development expenditure	0	0	0	0	0
Udloddet udbytte  Dividends paid	0	0	0	0	0
Overført via resultatdisponeringen	0	0	4.146.670	641.680	4.788.350
Transferred from distribution of profit/loss					
Egenkapital pr. 1/1 2021	3.208.400	11.283.067	11.097.496	641.680	26.230.643
Equity at 1/1 2021 Udloddet udbytte	0	0	0	-641.680	-641.680
Dividends paid	· ·	· ·	· ·	041.000	041.000
Overført til reserve	0	2.248.270	-2.248.270	0	0
for udviklingsomkostninger					
Transferred to reserve for development expenditure					
Overført via resultatdisponeringen	0	0	10.555.967	641.680	11.197.647
Transferred from distribution of profit/loss					
EGENKAPITAL PR. 31/12 2021	3.208.400	13.531.337	19.405.193	641.680	36.786.610
Equity at 31/12 2021					



## **MODERSELSKABETS NOTER**

PARENT COMPANY'S NOTES

1	Personaleomkostninger Staff costs	2021	2020
	Gager og lønninger Wages and salaries	15.976.449	13.987.963
	Pensioner Pensions	1.701.707	1.478.940
	Andre omkostninger til social sikring Other social security costs	284.969	246.265
	I ALT	17.963.125	15.713.168

Det gennemsnitlige antal heltidsbeskæftigede har i regnskabsåret udgjort 30 mod 27 i sidste regnskabsår.

Det samlede vederlag til direktionen har i regnskabsåret udgjort kr. 2.560.117. Vederlaget for 2020 er ikke oplyst som følge af undtagelsesbestemmelserne i årsregnskabsloven. Bestyrelsen har ikke modtaget vederlag.

The average number of full-time employees has represented 30 in this financial year against 27 in last financial year.

The total remuneration to the Executive Board during the financial year amounted to DKK 2,560,117. The remuneration for 2020 has not been disclosed due to the exemption provisions in the Danish Financial Statements Act. The Supervisory Board is not remunerated.

2	Andre finansielle indtægter Other financial income	2021	2020
	Renteindtægter fra tilknyttede virksomheder Interest income from group enterprises	813	0
	Øvrige finansielle indtægter Other financial income	88.561	0
	I ALT TOTAL	89.374	0

PARENT COMPANY'S NOTES

#### 3 Selskabsskat og udskudt skat Corporation tax and deferred tax

corporation tax and dejerred tax				
	Selskabsskat	Udskudt skat	Ifølge resultat- opgørelsen	
	Income taxes	Deferred tax	Acc. to the inc.	2020
Skyldig pr. 1/1 2021 Payable at 1/1 2021	0	1.679.232		
Skat af årets resultat Tax on profit/loss for the year	0	2.443.001	2.443.001	168.893
SKYLDIG PR. 31/12 2021 PAYABLE AT 31/12 2021	0	4.122.233		
SKAT AF ÅRETS RESULTAT TAX ON PROFIT/LOSS FOR THE YEAR			2.443.001	168.893
Den udskudte skat påhviler følgen Deferred tax is incumbent upon the following a		gtelser:	31/12 2021	31/12 2020
Immaterielle anlægsaktiver Intangible assets			4.607.847	3.810.348
Materielle anlægsaktiver			-156.694	-161.367
Underskud til fremførsel Unutilised losses			-328.921	-1.969.749
I ALT TOTAL			4.122.233	1.679.232

Udskudte skatteaktiver er målt til nettorealisationsværdien, og er baseret på ledelsens bedste skøn af muligheden for at udnytte underskud til fremførsel indenfor en kortere årrække. Ledelsen har på baggrund af opdaterede budgetter og forecast for de kommende år en positiv forventning til udnyttelsen af skatteaktivet.

Deferred tax assets are measured at net realisable value, and are based on Management's best estimate of the possibility of utilizing losses carried forward within a shorter number of years. Based on updated budgets and forecasts for the coming years, management has a positive expectation of the utilization of the tax asset.

4	Resultatdisponering Distribution of profit/loos	2021	2020
	Overført resultat Retained earnings	10.555.967	4.146.670
	Forslag til udbytte for regnskabsåret Proposed dividends for the financial year	641.680	641.680
	ĂRETS RESULTAT  PROFIT/LOSS FOR THE YEAR	11.197.647	4.788.350



#### MODERSELSKABETS NOTER, fortsat

PARENT COMPANY'S NOTES, Continued

4 Anlægs- og afskrivningsoversigt, immaterielle anlægsaktiver List of fixed assets, amortisation and impairment, intangible assets

	Færdiggjorte	Erhvervede	Udviklingsprojekter		
	udviklingsprojekter Completed development	rettigheder	under udførelse Development projects	I ALT	
	projects	Acquired rights	in progress	TOTAL	31/12 2020
Kostpris pr. 1/1 2021 Cost at 1/1 2021	9.996.008	5.856.231	7.989.159	23.841.398	17.731.616
Tilgang i året Additions for the year	6.204.950	1.480.885	4.295.080	11.980.915	8.343.316
Afgang i året Disposals for the year	0	0	-6.204.950	-6.204.950	-2.233.534
KOSTPRIS PR. 31/12 2021	16.200.958	7.337.116	6.079.289	29.617.363	23.841.398
COST AT 31/12 2021					
Af- og nedskrivninger pr. 1/1 2021 Amortisation and impairment at 1/1 2021	3.519.721	3.001.917	0	6.521.638	4.656.247
Årets afskrivninger Amortisation for the year	1.412.682	738.282	0	2.150.964	1.676.310
Årets nedskrivninger Impairment for the year	0	0	0	0	189.081
AF- OG NEDSKRIVNINGER					
PR. 31/12 2021 AMORTISATION AND IMPAIRMENT AT 31/12 2021	4.932.403	3.740.199	0	8.672.602	6.521.638
REGNSKABSMÆSSIG	44 262 555	2.505.047	6 070 000	20.044.754	47.040.760
VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	11.268.555	3.596.917	6.079.289	20.944.761	17.319.760

Virksomhedens udviklingsprojekter vedrører udviklingen af nye produkter. Projekterne forløber som planlagt, og forventes færdiggjort i løbet af de kommende regnskabsår.

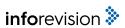
The Company's development projects relates to the development of new products. The Projects are progressing as planned and is expected to be completed during the coming financial years.

## MODERSELSKABETS NOTER, fortsat

PARENT COMPANY'S NOTES, Continued

5 Anlægs- og afskrivningsoversigt, materielle anlægsaktiver List of fixed assets, amortisation and depreciation, property, plant and equipment

ргорегсу, рынсына едартенс	Indretning af lejede lokaler	Produktions- anlæg og maskiner	Andre anlæg, driftsmateriel og inventar	I ALT	
	Leasehold	Plant			
	improve- ments	and machinery	Other fixtures, etc.	TOTAL	31/12 2020
Kostpris pr. 1/1 2021 Cost at 1/1 2021	592.901	5.027.544	1.347.163	6.967.608	7.810.961
Tilgang i året Additions for the year	85.398	950.536	534.932	1.570.866	508.277
Afgang i året Disposals for the year	0	0	0	0	-1.351.630
KOSTPRIS PR. 31/12 2021 COST AT 31/12 2021	678.299	5.978.080	1.882.095	8.538.474	6.967.608
Af- og nedskrivninger pr. 1/1 2021 Amortisation, depreciation and impairment at 1/:	233.376 1 2021	4.620.928	816.766	5.671.070	5.811.119
Årets afskrivninger Amortisation and depreciation for the year	175.487	489.096	256.103	920.686	1.145.545
Af- og nedskrivn., afgang i året Amortisation and impairment, disposals for the ye	0 ear	0	0	0	-1.285.594
AF- OG NEDSKRIVNINGER					
PR. 31/12 2021 AMORTISATION, DEPRECIATION AND IMPAIRMEN AT 31/12 2021	408.863 vr	5.110.024	1.072.869	6.591.756	5.671.070
REGNSKABSMÆSSIG VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	269.436	868.056	809.226	1.946.718	1.296.538
Salgspris, afgang Selling price, disposals	0	0	0	0	0
Regnskabsmæssig værdi, afgang Carrying amount, disposals	0	0	0	0	-66.036
FORTJENESTE/TAB VED SALG PROFIT/LOSS ON SALE	0	0	0	0	-66.036



## **MODERSELSKABETS NOTER, fortsat**

PARENT COMPANY'S NOTES, Continued

6 Anlægsoversigt, finansielle anlægsaktiver

List of fixed assets, amortisation and depreciation, fixed asset investments

	Kapitalandele i tilknyttede virksomheder	Andre tilgodehavender	l alt	
	Investments in group enterprises	Other receivables	Total	31/12 2020
Kostpris pr. 1/1 2021  Cost 1/1 2021	22.539.476	307.493	22.846.969	22.846.969
Tilgang i året Additions for the year	948.232	0	948.232	0
KOSTPRIS PR. 31/12 2021 COST AT 31/12 2021	23.487.708	307.493	23.795.201	22.846.969
REGNSKABSMÆSSIG VÆRDI PR. 31/12 2021 CARRYING AMOUNT AT 31/12 2021	23.487.708	307.493	23.795.201	22.846.969
Selskabets tilknyttede virksomheder The Company's group enterprises comprise t				
	Ejerandel Ownership share	Selskabs- kapital Contributed capital	Årets resultat Profit or loss for the year	Egen- kapital <i>Equity</i>
Tilknyttede virksomheder: Group enterprises	_			
Qufora GmbH Germany	100%	185.926	58.522	244.430
Kilko Srl Italy	100%	371.852	-1.555.829	-1.180.967
Medical4You B.V. Netherlands	100%	134.280	1.150.102	7.087.222
MacGregor Healthcare Ltd., United Kingdom	100%	413.595	1.971.039	9.061.372
omeca kingaom		1.105.653	1.623.833	15.212.057



PARENT COMPANY'S NOTES, Continued

7	Periodeafgrænsningsposter (tilgodehavender) Prepayments	31/12 2021	31/12 2020
	Leasing Lease	300.487	327.266
	Forsikringer og kontingenter Insurance, subscription fees, etc.	38.624	95.683
	Øvrige periodiserede omkostninger Other prepayments	75.913	685.241
	I ALT Total	415.024	1.108.190

## 8 Virksomhedskapital

Share capital

Virksomhedskapitalen består af 3.208.400 stk. aktier á kr. 1. Kapitalen er ikke opdelt i klasser.

The share capital consists of 3,208,400 certificates of DKK 1. The shares have not been divided into classes.

## 9 Langfristede gældsforpligtelser Long-term liabilities other than provisions

<u>Gældsforpligtelser i alt:</u> <u>Total debt:</u>	31/12 2021	31/12 2020
Ansvarlig lånekapital Subordinated loan capital	2.750.000	2.750.000
Anden gæld Other payables	26.267.983	26.423.091
I ALT TOTAL	29.017.983	29.173.091
<u>Gæld, der forfalder efter 5 år:</u> <u>Debt outstanding after 5 years:</u>		
Ansvarlig lånekapital Subordinated loan capital	2.750.000	2.750.000
Anden gæld Other payables	26.267.983	26.423.091
I ALT TOTAL	29.017.983	29.173.091



#### **MODERSELSKABETS NOTER, fortsat**

PARENT COMPANY'S NOTES, Continued

10 Periodeafgrænsningsposter (gældsforpligtelser) 31/12 2021 31/12 2020 Deferred income Sale and lease back avance 667.648 789.038 Sale and lease back profit I ALT 789.038 667.648 TOTAL

#### 11 Nærtstående parter Related parties

Selskabet har ingen nærtstående parter med bestemmende indflydelse.

Der er ikke sket oplysning af transaktioner med nærtstående parter, da alle transaktioner er gennemført på markedsmæssige vilkår.

12 Pantsætninger og sikkerhedsstillelser Assets charged and security

> Virksomhedspant, nom. t.kr. 12.500, i selskabets varelager, debitorer og driftsmateriel mv. med en bogført værdi på t.kr. 43.757 er deponeret til sikkerhed for engagement med kreditinstitut. Virksomhedspantet er endvidere underpantsat til sikkerhed for koncernens lån, t.kr. 25.000, indregnet under anden gæld.

Virksomhedspant, på yderligere nom. t.kr. 12.500, i selskabets varelager, debitorer og driftsmateriel er deponeret til sikkerhed for selskabets lån, t.kr. 25.000, indregnet under anden gæld. Den regnskabsmæssige værdi er tilsvarende ovenfor.

Kapitalandele i tilknyttede virksomheder er stillet til sikkerhed for selskabets lån, t.kr. 12.500, indregnet under anden gæld.

#### 13 Kontraktlige forpligtelser Contractual obligations

Selskabet har indgået leasingkontrakter om leasing af driftsmidler. Leasingaftalerne har forskellige opsigelsesperioder. Den samlede leasingforpligtelse udgør ca. t.kr. 2.314.

Selskabet har indgået huslejekontrakter. Kontrakterne har 6 måneders opsigelsesvarsel. Den samlede huslejeforpligtelse udgør ca. t.kr. 308.

The company has no related parties with a controlling influence.

No diclosures of transactions with related parties as all trancations has been carried out on arms lenght basis.

Company pledge, nom. th.DKK 12,500, in the groups's inventory, debtors and equipment, etc. with a carrying amount of th.DKK 43.757 has been deposited as security for account with credit institution. The company pledge is also under-pledged as security for the group's loan, th.DKK 25,000 recognized under other payables.

Company pledge, of an additional nom. th.DKK 12,500, in the Company's inventory, debtors and equipment has been deposited as security for the company's loan, th.DKK 25,000 recognized under other payables. The carrying amount is similar above.

Investments in subsidiaries have been pledged as security for the company's loan, th.DKK 12,500 recognized under other payables.

The Company has entered into lease contracts for lease of equipment. The lease is interminable on differencet periods. The total lease commitment represents approx. th.DKK 2,314.

The Company has entered into rent contracts. The contracts have 6 months notice period. The total rent commitment represents approx. th. **info**revision 💸



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# THANK YOU TO ALL STAKEHOLDERS

We would like to express our gratitude to all of the extraordinary efforts made by everyone from employees to customers, suppliers and local partners to bring us through all the demands and challenges of 2021 with a continued positive outlook for the coming years.



Qufora A/S Gydevang 30 3450 Allerød Denmark